

2025  
ASIA-PACIFIC  
COMMUNITY  
MEETING

# PCI DSS Excellence:

Integrating Governance, Risk, and Strategy



# Rishi Rajpal

Global Vice President – Global Security  
Concentrix Solutions Corporation

# Navigating PCI-DSS

## A Service Provider's Perspective

In today's rapidly evolving digital landscape, service providers face increasing challenges in maintaining PCI-DSS compliance while effectively managing governance, risk, and strategy.

Attackers exploit trusted relationships between clients and vendors. A compromised vendor can become a gateway to multiple downstream clients.



Cyber Criminals



Service Providers



Client's Infra

### Key Impacts

#### Reputational Damage

Loss of client trust and market credibility.

#### Financial Losses

Remediation costs, legal liabilities, and potential lost business.

#### Operational Disruptions

Downtime, data loss, or supply delays.

#### Increased Scrutiny

Stricter audits, compliance checks, and security demands from clients.

#### Loss of Business Opportunities

Risk of being excluded from new or existing engagements.



# Guardians of Cardholder Data

## The Essential Role of Service Providers in PCI-DSS Compliance

Empowering PCI Compliance

Securing the Payment Ecosystem

Beyond Compliance

Trusted Partners in Protection

Service Providers at the Core



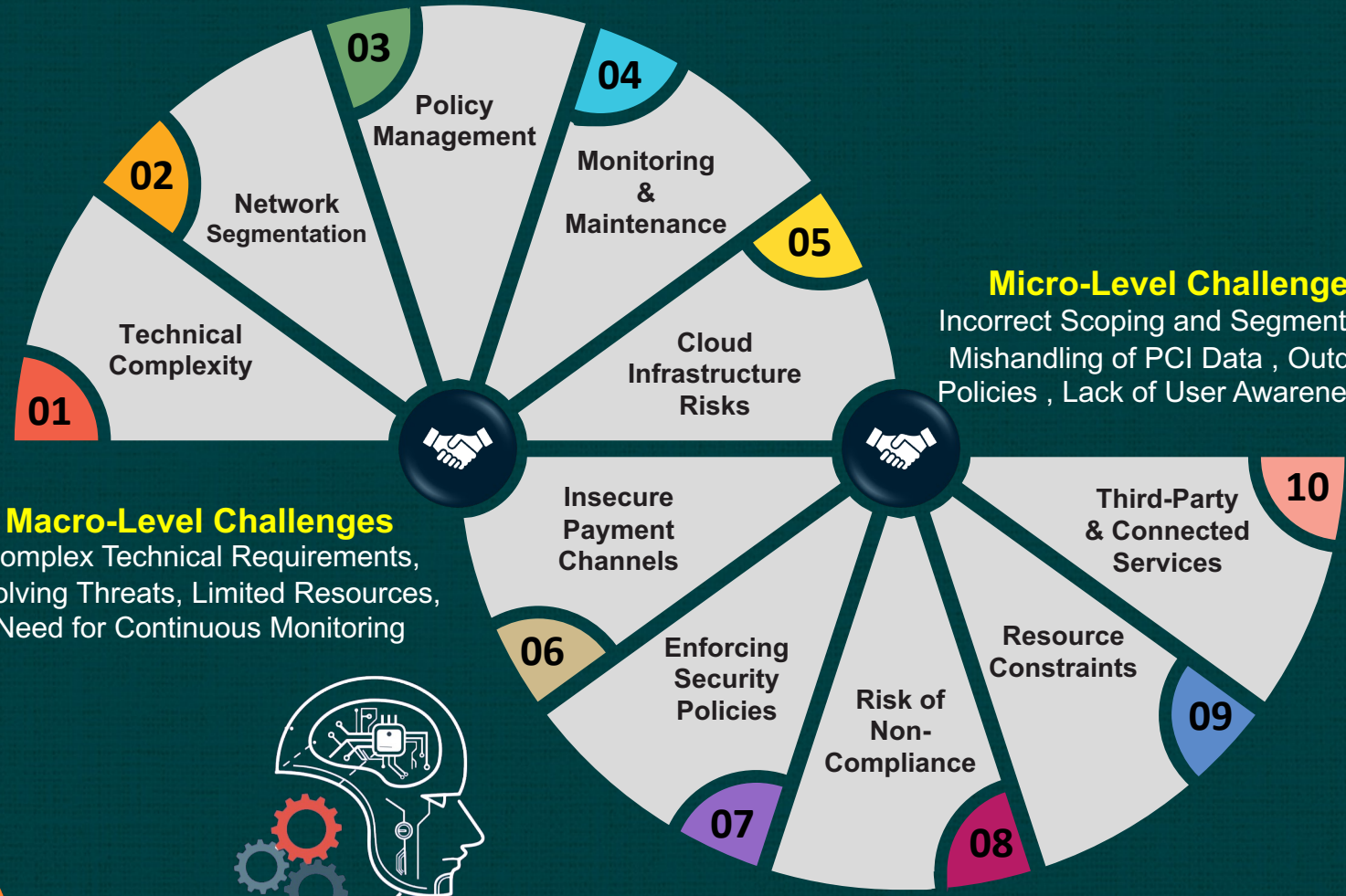
### Operational Excellence in PCI Compliance Support

- Adhering to PCI DSS
- Collaborative Compliance
- Proactive Security
- Supporting Merchant Compliance



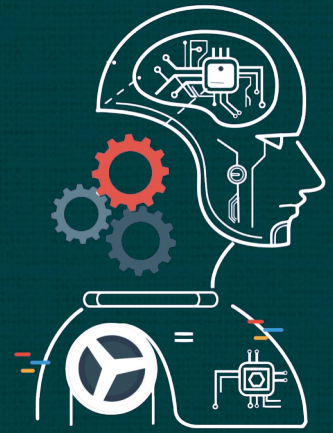
# Navigating Complexity

## Challenges for Service Providers in a Cyber-Driven World



**Macro-Level Challenges**  
Complex Technical Requirements, Evolving Threats, Limited Resources, Need for Continuous Monitoring

**Micro-Level Challenges**  
Incorrect Scoping and Segmentation, Mishandling of PCI Data, Outdated Policies, Lack of User Awareness, AI



# AI : Adding Fuel To Fire ?



## PROMPT INJECTION SCAM

Exposes need for AI monitoring in cardholder data environments. Fake price promise, **public embarrassment**

## RETAIL BOT UNAUTHORIZED DISCOUNTS

Requires access control and transactional logging under PCI DSS. **\$3.5 million** lost in just 48 hours

## FINTECH AI MAKING PAYMENTS

Necessitates robust authentication and audit trails for AI transactions. leading it to execute **\$4 million** in unauthorized transfers

## "IMPROMPTER" DATA EXTRACTION

**High data exposure risk**, possible PII/cardholder data leak

## DEEPPAKE VOICE AUTH BYPASS

Undermines secure authentication; high-risk under AI regulations. , enabling unauthorized **\$25 million USD** in transfers.

# Governance, Risk Management and Compliance

## Strategic Must-Do's



### Executive Oversight

Involvement of Leadership is Critical for setting direction and ensuring accountability.



### Defined Roles & Responsibilities

Clear assignment of PCI roles and responsibilities across security, compliance, IT, Business, and other teams.



### Risk Management

Protecting the Cardholder Data Environment (Accurate CDE scoping – Crucial, Periodic Risk Assessments, Risk Register and Corrective Actions, PCI Asset Inventory Maintenance ).



### Third-Party Oversight & Monitoring

Service Providers must also comply with PCI requirements under governance controls.



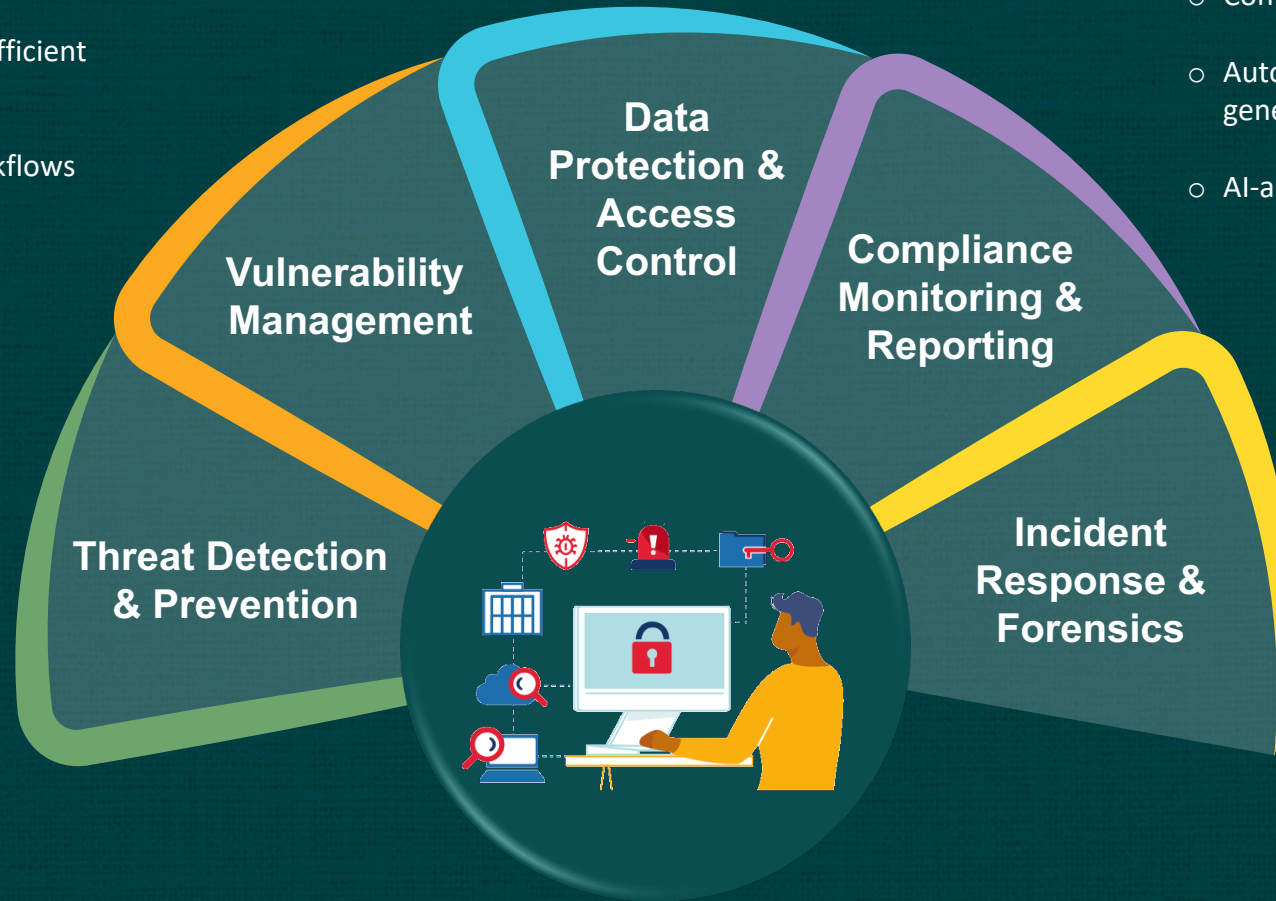
### Continuous Monitoring

Regular audits, compliance checks, and performance reviews , KPI dashboards to ensure ongoing compliance and health checks.

# AI Powered Compliance

## Automating PCI in the Age of Intelligence

- Behavioral biometrics for continuous user authentication
- AI-enabled data classification by sensitivity & type
- Intelligent access anomaly detection & control enforcement
- AI-driven automated scanning & risk identification
- ML-based vulnerability prioritization for efficient remediation
- Proactive patching using AI-powered workflows
- Continuous AI-based compliance surveillance
- Automated policy review & audit documentation generation
- AI-augmented audit readiness & real-time reporting
- Real-time anomaly detection across logs, traffic, and endpoints
- Predictive analytics for threat anticipation
- Enhanced malware & phishing defense using behavioral AI
- Automated incident isolation & mitigation actions
- AI-assisted forensic log analysis for faster breach resolution



# Shortest Route to PCI DSS Compliance

## Cheat Sheet for Service Providers

### Secure Network & System Hardening



- Secure and maintain PCI systems
- Manage threats with updates & patches

### Cardholder Data Protection



- Encrypt, manage keys, and tokenize data
- Minimize and retain data only as needed

### Access Controls & Authentication



- Use least privilege + MFA
- Unique IDs with activity logs
- Restrict physical CHD access

### Monitoring, Testing & Incident Response



- Run vuln scans, pen tests & log reviews
- Enable real-time monitoring & alerts
- Test & maintain breach response plan

### Security Policies, Training & Governance



- CISO-led security policy & awareness training
- Separate implementation & verification teams

### Continuous Compliance & Improvement



- Ongoing threat assessments
- Documentation & third-party reviews