



# Payment Card Industry (PCI) Qualified PIN Assessor (QPA)

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## Qualification Requirements for Qualified PIN Assessors

**Version 1.0**  
January 2019

## Document Changes

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Date	Version	Description
January 2019	1.0	Initial Release of the <i>Qualification Requirement for Qualified PIN Assessors</i>

# Contents

<b>Document Changes .....</b>	<b>i</b>
<b>1 Introduction .....</b>	<b>1</b>
1.1 Terminology .....	1
1.2 Qualification Process Overview .....	3
1.3 Document Structure .....	3
1.4 Related Publications .....	4
1.5 QPA Application Process .....	4
1.6 Additional Information Requests .....	5
<b>2 QPA Company Business Requirements .....</b>	<b>6</b>
2.1 Business Legitimacy .....	6
2.2 Independence .....	6
2.3 Insurance Coverage .....	8
2.4 QPA Company Fees .....	8
2.5 QPA Agreements .....	9
<b>3 QPA Program Capability Requirements .....</b>	<b>10</b>
3.1 QPA Company – Services and Experience .....	10
3.2 QPA Employee – Skills and Experience .....	11
3.3 Code of Professional Responsibility .....	13
<b>4 QPA Company Administrative Requirements .....</b>	<b>14</b>
4.1 Contact Person .....	14
4.2 Background Checks .....	14
4.3 Quality Assurance .....	15
4.4 Protection of Confidential and Sensitive Information .....	16
4.5 Evidence (Assessment Workpaper) Retention .....	17
4.6 Security Incident Response .....	18
<b>5 QPA List and Annual Re-Qualification .....</b>	<b>20</b>
5.1 QPA List .....	20
5.2 Annual Re-Qualification .....	20
<b>6 QPA Quality Management Program .....</b>	<b>22</b>
6.1 QPA Audit Process .....	22
6.2 QPA Quality Remediation Process .....	22
6.3 QPA Revocation Process .....	23
<b>Appendix A: Qualified PIN Assessor (QPA) Agreement .....</b>	<b>25</b>
<b>Appendix B: Insurance Coverage .....</b>	<b>44</b>
<b>Appendix C: QPA Company Application .....</b>	<b>46</b>
<b>Appendix D: QPA Employee Application .....</b>	<b>56</b>

# 1 Introduction

These Qualified PIN Assessor (QPA) Qualification Requirements are intended for companies and their employees wishing to qualify to the PCI Qualified PIN Assessor Program (QPA Program).

Companies qualified by PCI SSC to validate an entity’s adherence to PCI PIN Security requirements are referred to as “Qualified PIN Assessor Companies” or “QPA Companies.”

The PCI PIN Security Requirements and Testing Procedures (PCI PIN Standard) addresses the security controls associated with the secure management, processing, and transmission of personal identification number (PIN) data during online and offline payment card transaction processing at ATMs and both attended and unattended point-of-sale (POS) terminals.

This document outlines the requirements for qualification as a QPA by PCI SSC.

**Note:** PCI SSC does not determine whether entities are required to undergo assessment for compliance against the PCI PIN Standard. That is the responsibility of the Participating Payment Brands’, payment networks’ or acquirers’ compliance programs.

The PCI PIN Standard is maintained by PCI SSC and is available through the Website.

## 1.1 Terminology

Throughout these QPA Qualification Requirements, the following terms shall have the following meanings:

Term	Meaning
PCI PIN Assessment	With respect to a given QPA Company, any assessment performed for purposes of validating the compliance of any third party (or any third-party product, application, service or solution) with the PCI PIN Standard for purposes of any PCI QPA Program
PCI SSC Assessment	With respect to a given QPA Company, any assessment performed for purposes of validating the compliance of any third party (or any third-party product, application, service or solution) with any PCI SSC Standard for purposes of any PCI SSC Program
PCI PIN Report on Compliance (PIN ROC)	The mandatory template for documenting and reporting the results of a PCI PIN Assessment to Participating Payment Brands, payment networks or acquirers, as made available on the Portal and PCI SSC Website.
<i>PCI PIN Standard</i>	The then-current version of (or successor document to) the <i>PIN Security Requirements and Testing Procedures</i> as from time to time amended and made available on the Website.
PCI SSC	PCI Security Standards Council, LLC.
PCI SSC Program	With respect to a given QPA Company, the QPA Program and each other program offered by PCI SSC in which such QPA Company is a participant.

Term	Meaning
PCI SSC Standard	With respect to a given PCI SSC Program, the then-current version of (or successor document to) the corresponding security standards, requirements, and assessment procedures published by PCI SSC from time to time in connection with such PCI SSC Program and made available on the Website, including but not limited to any and all appendices, exhibits, schedules and attachments to any of the foregoing and all materials incorporated therein, in each case, as from time to time amended.
Portal	Defined in Section 6.1 below.
Qualified PIN Assessor (QPA)	A QPA Company or QPA Employee.
Qualified PIN Assessor Agreement (QPA Agreement)	The then-current version of (or successor document to) the <i>Qualified PIN Assessor Agreement</i> attached as Appendix A to the <i>PCI PIN Assessor Qualification Requirements</i> .
QPA Company	A company that has been qualified, and continues to be qualified, by PCI SSC to perform PCI PIN Assessments.
QPA Employee	An employee of a QPA Company who has been qualified, and continues to be qualified, by PCI SSC to perform PCI PIN Assessments.
QPA List	The then-current list of QPA Companies published by PCI SSC on the Website.
QPA Program	The program operated by PCI SSC in connection with which companies and QPA Employees may achieve qualification by PCI SSC for purposes of performing assessments of compliance with the <i>PCI PIN Standard</i> , as further described herein and in the <i>PCI QPA Program Guide</i> .
QPA Program Guide	The then-current version of the <i>Qualified PIN Assessor Program Guide</i> , as from time to time amended and made available on the Website. The QPA Program Guide provides guidance to primary contacts and assessors on the QPA Program.

Term	Meaning
QPA Requirements	With respect to a given QPA, the applicable requirements and obligations thereof pursuant to these QPA Qualification Requirements, the Qualified PIN Assessor Program Guide, the Qualified PIN Assessor Agreement, each addendum, supplement, or other agreement or attestation entered into between such QPA and PCI SSC, and any and all other policies, procedures, requirements, validation or qualification requirements, or obligations imposed, mandated, provided for or otherwise established by PCI SSC from time to time in connection with any PCI SSC Program in which such QPA is then a participant, including but not limited, to all policies, procedures, requirements, standards, obligations of all applicable PCI SSC training programs, quality assurance programs, remediation programs, program guides and other related PCI SSC Program materials, including without limitation those relating to probation, fines, penalties, oversight, remediation, suspension and/or revocation.
QSA Company	A company that has been qualified, and continues to be qualified, by PCI SSC as a Qualified Security Assessor Company as part of PCI SSC's Qualified Security Assessor Program, described further on the Website.
QSA (P2PE) Company	A QSA Company that has been additionally qualified, and continues to be additionally qualified, by PCI SSC as a P2PE Assessor Company as part of PCI SSC's P2PE Assessor Program, described further on the Website.
Website	The then-current PCI SSC Web site (and its accompanying Web pages), which is currently available at <a href="http://www.pcisecuritystandards.org">www.pcisecuritystandards.org</a> .

All capitalized terms used in these QPA Qualification Requirements without definition shall have the meanings ascribed to them in the QPA Agreement, as applicable.

## 1.2 Qualification Process Overview

The qualification process involves the qualification of the company and each company employee thereof who will be performing and/or managing PCI PIN Assessments.

QPA Companies appear on the QPA List. QPA Employees must re-qualify annually.

To initiate the qualification process, the candidate QPA Company must sign the QPA Agreement (Appendix A) in unmodified form and submit it to PCI SSC along with an application for a candidate QPA Employee (Appendix B) in accordance with Section 3.2.2 below.

## 1.3 Document Structure

This document (among other things) defines the requirements that candidate companies and their employees must meet to become QPA Companies or QPA Employees, as applicable. The document is structured in four sections as follows.

**Section 1: Introduction** offers a high-level overview of the QPA Program application process.

**Section 2: QPA Company Business Requirements** covers minimum business requirements that must be met prior to becoming a QPA Company.

**Section 3: QPA Program Capability Requirements** reviews the information and documentation necessary to demonstrate the QPA Company's service expertise, as well as that of its employees.

**Section 4: QPA Company Administrative Requirements** focuses on the standards to meet regarding the logistics of doing business as a QPA Company, including adherence to PCI SSC procedures documented in the QPA Program Guide, quality assurance, and protection of confidential and sensitive information.

**Note:**

*QSA Companies in good standing are deemed to satisfy certain QPA Company requirements (see further details in QPA Company Application (Appendix C hereto)).*

## 1.4 Related Publications

This document should be used in conjunction with the current, publicly available version of the following other PCI SSC publications (or successor documents), each available through the PCI SSC Website:

- *Payment Card Industry (PCI) PIN Security Requirements and Testing Procedures*
- *Payment Card Industry (PCI) QPA Program Guide*

## 1.5 QPA Application Process

This document describes the information that must be provided to PCI SSC as part of the QPA application and qualification process. Each outlined requirement is followed by the information that must be submitted to document that the candidate QPA Company and QPA Employee meet or exceed the stated requirements.

All company applications must include a signed *QPA Agreement*. (Appendix A), a "*QPA Company Application*" (Appendix C) and an application for each QPA Employee candidate (Appendix D). All application materials and the signed QPA Agreement must be submitted in English. The QPA Agreement is binding in English even if the QPA Agreement was translated and reviewed in another language. All other documentation provided by the QPA Company (or candidate) in a language other than English must be accompanied by a certified English translation (examples include business licenses and insurance certificates).

Applicants should complete and submit applications online to PCI SSC via the Portal.

**Important Note:** *PCI SSC reserves the right to reject any application from any applicant (company or employee) that PCI SSC determines has committed, within two (2) years prior to the application date, any conduct that would have been considered a "Violation" for purposes of the QPA Agreement Requirements if committed by a QPA Company or QPA Employee. The period of ineligibility will be a minimum of one (1) year, as determined by PCI SSC in a reasonable and non-discriminatory manner, in light of the circumstances.*

## 1.6 Additional Information Requests

In an effort to maintain the integrity of the QPA Program, PCI SSC may request from time to time that QPA Companies and/or QPA Employees submit additional information or materials in order to demonstrate adherence to applicable requirements, as part of the applicable qualification or re-qualification process, or as part of the QPA Program approval or quality assurance process, including but not limited to in connection with remediation, revocation, or appeals. All such information and materials must be submitted in accordance with the corresponding PCI SSC request, in English or with a certified English translation, within three (3) weeks of the corresponding PCI SSC request or as otherwise requested by PCI SSC.

## 2 QPA Company Business Requirements

This section describes the minimum business requirements for QPA Companies, and related information that must be provided to PCI SSC by each candidate QPA Company regarding its business legitimacy, independence, and required insurance coverage.

### 2.1 Business Legitimacy

#### 2.1.1 Requirement

The QPA Company must be recognized as a legal entity.

#### 2.1.2 Provisions

The following information must be provided to PCI SSC:

- Copy of current QPA Company (or candidate QPA Company) formation document or equivalent approved by PCI SSC (the “Business License”), including year of incorporation, and location(s) of offices (Refer to the Documents Library on the Website – Business License Requirements for more information)
- To the extent permitted by applicable law, written statements describing all past or present allegations or convictions of any fraudulent or criminal activity involving the QPA Company, QPA Company candidate or any principal thereof, and any QPA Employee thereof, and the status and resolution
- Written statements describing any past or present appeals or revocations of any qualification issued by PCI SSC to the QPA Company (or any predecessor entity or, unless prohibited by applicable law, any QPA Employee of any of the foregoing), and the current status and any resolution thereof

### 2.2 Independence

#### 2.2.1 Requirements

The QPA Company must adhere to professional and business ethics, perform its duties with objectivity, and limit sources of influence that might compromise its independent judgment in performing PCI PIN Assessments.

The QPA Company must have a code-of-conduct policy and provide the policy to PCI SSC upon request. The QPA Company’s code-of-conduct policy must support—and never contradict—the PCI SSC Code of Professional Responsibility.

The QPA Company must adhere to all independence requirements as established by PCI SSC, including without limitation, the following:

- The QPA Company will not undertake to perform any PCI PIN Assessment of any entity that it controls, is controlled by, is under common control with, or in which it holds any investment.

**Note:** QPA Employees are permitted to be employed by only one QPA Company at any given time.

- The QPA Company must not (and will not) have offered, been offered, been provided, or have accepted any gift, gratuity, service, or other inducement to any employee of PCI SSC or to any customer, in order to enter into the *QPA Agreement* or any agreement with a customer, or to provide QPA Company-related services.
- The QPA Company must fully disclose in the *PIN Report on Compliance* (PIN ROC) if it assesses any customer that uses any security-related device, application, product or solution that is developed, manufactured, sold, resold, licensed or otherwise made available to the applicable customer by the QPA Company, or to which the QPA Company owns the rights, or that the QPA Company has configured or manages, including but not limited to the following:
  - Application or network firewalls
  - Intrusion detection/prevention systems
  - Database or other storage solutions
  - Encryption solutions
  - Security audit log solutions
  - File integrity monitoring solutions
  - Anti-virus solutions
  - Vulnerability scanning services or solutions
- When recommending remediation actions that include one of its own solutions or products, the QPA Company must also recommend other market options that exist.
- The QPA Company must have separation of duties controls in place to ensure QPA Employees conducting PCI PIN Assessments are independent and not subject to any conflict of interest.
- The QPA Company will not use its status as a “listed QPA Company” to market services unnecessary to bring QPA Company clients into compliance with the PCI PIN or any other PCI SSC Standard.
- The QPA Company must not misrepresent any requirement of the PCI PIN or any other PCI SSC Standard in connection with its promotion or sales of services to its clients, or state or imply that the PCI PIN or any other PCI SSC Standard requires usage of the QPA Company's products or services.
- The QPA Company must notify its QPA Employees of the independence requirements provided for in this document, as well as QPA Company's independence policy, at least annually.

## 2.2.2 Provisions

The QPA Company (or candidate QPA Company) must describe its practices to maintain and assure employee and QPA Company independence with respect to all PCI PIN Assessments, including but not limited to practices, organizational structure, separation of duties, and employee education in place to prevent conflicts of interest. The description must address each requirement listed in Section 2.2.1.

## 2.3 Insurance Coverage

### 2.3.1 Requirement

At all times while its QPA Agreement is in effect, the QPA Company shall maintain such insurance, coverage, exclusions and deductibles with such insurers as PCI SSC may reasonably request or require to adequately insure the QPA Company for its obligations and liabilities under the QPA Agreement, including without limitation the QPA Company's indemnification obligations.

The QPA Company must adhere to all requirements for insurance coverage required by PCI SSC, including without limitation the requirements in Appendix B, "Insurance Coverage," which includes details of required insurance coverage.

### 2.3.2 Provisions

The QPA Company (or candidate QPA Company) must provide a proof-of-coverage statement to PCI SSC to demonstrate that insurance coverage matches PCI SSC requirements and locally set insurance coverage requirements. If the QPA Company subcontracts or assigns any portion of the QPA Company services (requires prior written consent from PCI SSC—see Section 3.2.1), the QPA Company must also provide to PCI SSC proof-of-coverage statements covering all subcontractors, demonstrating that insurance matching applicable insurance coverage requirements (see Appendix B) for all such subcontractors is purchased and maintained

## 2.4 QPA Company Fees

### 2.4.1 Requirement

Each QPA Company must provide to PCI SSC all fees required by PCI SSC in connection with the QPA Company's (or its QPA Employees') participation in the QPA Program (collectively, "QPA Program Fees").

- QPA Company fees
- Annual QPA Company re-qualification fees for subsequent years
- Annual training fee for each QPA Employee (or candidate)

**Note:** All QPA Company fees are specified on the Website in the PCI SSC Programs Fee Schedule and are subject to change.

## 2.5 QPA Agreements

### 2.5.1 Requirement

In order to participate in the QPA Program, PCI SSC requires that all agreements between PCI SSC and the QPA Company (including the QPA Agreement) be signed by a duly authorized officer of the QPA Company, submitted in unmodified form to PCI SSC prior to submitting applicants to the QPA Program. Pursuant to the QPA Agreement, the QPA Company agrees to comply with all applicable QPA Requirements.

## 3 QPA Program Capability Requirements

### 3.1 QPA Company – Services and Experience

#### 3.1.1 Requirements

- The candidate QPA Company must possess technical security assessment experience similar or related to the PCI PIN Assessment.
- The company must have a dedicated information security practice that includes staff with specific job functions that support the information security practice
- Each company must have at least one year of experience with direct responsibility for implementing, operating, and/or assessing cryptographic systems and/or key management functions. For example, implementing and managing key management functions, or performing lab evaluations of cryptographic systems against NIST, ANSI, or ISO standards.
- Two client references from relevant security assessment engagements within the last 12 months

#### 3.1.2 Provisions

The following information must be provided to PCI SSC:

- Description of the applicant QPA Company's experience and knowledge with information security audit engagements, preferably related to payment systems, equal to at least one year or three separate audits
- Description of the company's knowledge and expertise of cryptographic techniques.
- Evidence of a dedicated security practice, such as:
  - The total number of employees on staff and the number of those performing security assessments
- Brief description of other core business offerings
- List of languages supported by the applicant QPA Company
- Two client references from relevant security engagements performed by the applicant QPA Company within the last 12 months

## 3.2 QPA Employee – Skills and Experience

### 3.2.1 Requirements

Each QPA Employee performing or managing PCI PIN Assessments must be qualified by PCI SSC as a Qualified PIN Assessor; only Qualified PIN Assessors qualified by PCI SSC are authorized by PCI SSC to conduct PCI PIN Assessments. QPA Employees are responsible for the following:

- Performing the PCI PIN Assessments.
- Verifying the work product addresses all PCI PIN Assessment procedure steps and supports the validation status of the entity being assessed.
- Strictly following the *PCI PIN Standard and Testing Procedures*.
- Producing the final PIN Report on Compliance (PIN ROC) and PIN Attestation of Compliance (PIN AOC).

#### 3.2.1.1 QPA Employee Skills and Experience Requirements

Each QPA Employee performing or managing PCI PIN Assessments must satisfy the following requirements:

- Pass background checks required per Section 4.2.
- Possess a minimum of three years of experience in Cryptography and/or Key Management which includes:
  - Cryptographic techniques including cryptographic algorithms, key management, and key lifecycle
  - Knowledge of industry standards for cryptographic techniques and key management, including but not limited to ISO 11568 and 13491, ANSI X9.24 and X9.97, and FIPS140-2
  - Public key infrastructure (PKI) and the role and operations of a Certification Authority (CA) and Registration Authority (RA)
  - Hardware security modules (HSMs) operations, policies, and procedures
  - Physical security techniques for high-security areas
  - Point of Interaction (POI) key-injection systems and techniques including key-loading devices (KLDs) and key-management methods, such as Master/Session or Derived Unique Key Per Transaction (DUKPT)
- Possess a minimum of three years of experience in Network Security and Systems Security,
- Possess at least three years of experience in IT auditing or security assessments.

- Possess at least one of the following accredited, industry-recognized professional certifications from each list.
    - List A – Information Security
      - (ISC)<sup>2</sup> Certified Information System Security Professional (CISSP)
      - ISACA Certified Information Security Manager (CISM)
      - Certified ISO 27001 Lead Implementer<sup>1</sup>
    - List B – Audit
      - ISACA Certified Information Systems Auditor (CISA)
      - GIAC Systems and Network Auditor (GSNA)
      - Certified ISO 27001, Lead Auditor, Internal Auditor<sup>1</sup>
      - IRCA ISMS Auditor or higher (e.g., Auditor/Lead Auditor, Principal Auditor)
- Note:** “Provisional” auditor designations do not meet the requirement.
- IIA Certified Internal Auditor (CIA)
- Be employees of the QPA Company (meaning this work cannot be subcontracted to non-employees) unless PCI SSC has given prior written consent for each subcontracted worker.

### 3.2.1.2 QPA Employee Training Requirements

Prior to performing any PCI PIN Assessment and annually thereafter, the QPA Employee must successfully complete and pass annual QPA Program training and training examinations required by PCI SSC. Individuals who fail any such exam are not permitted to lead or manage any PCI PIN Assessment until passing the exam on a future attempt.

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<sup>1</sup> ISO27001 certifications will be accepted as meeting the requirement only when certifications are issued by an accredited certification body (for example, ANSI-ASQ National Accreditation Board (ANAB) and United Kingdom Accreditation Service (UKAS)). Certified ISO 27001 courses should be accredited to the ISO/IEC 17024 standard. It is the responsibility of the company/candidate to ensure that the certifying body is accredited, and to provide evidence of accreditation to PCI SSC.

To find out if your country has an accreditation body, visit the International Accreditation Forum (IAF) website at [www.iaf.nu](http://www.iaf.nu) and use the IAF MLA signatories list to identify an accreditation body in your country or region.

To find a certification body, visit the International Organization for Standardization certification information page; the section titled “Choosing a certification body” will explain how to find a certification body.

Verification of company's certification should be addressed to the certification organization in question. You may also wish to contact the ISO member in your country or the country concerned, as they may have a national database of certified companies.

### 3.2.2 Provisions

The following information must be provided to PCI SSC for each candidate QPA Employee seeking to be qualified as a QPA Employee:

- Record of years of relevant work experience and active certifications as outlined in 3.2.1 above.
- Résumé or Curriculum Vitae (CV) of each candidate QPA Employee
- Completion and submission of Appendix D for each candidate QPA Employee.

**Note:** Prior to March 1, 2021, subject to their completion of applicable QPA Program training and exam required by PCI SSC, the individual QPA application requirements in 3.2.1.1 shall not apply to:

- (a) Individuals who have been certified by Participating Payment Brands as part of their respective PIN security assessor (SA) programs for purposes of performing assessments against the PCI PIN Security Requirements or
- (b) Assessors with Network Security Compliance for PIN and Key Management training and TR39 CTGA certification.

*These assessors are required to have performed technical PIN assessments against PCI PIN Security Requirement's on external entities in the last two years and*

*Must be an employee of a QPA Company.*

*After two years, these QPAs will be required to meet all QPA requirements going forward.*

## 3.3 Code of Professional Responsibility

### 3.3.1 Requirement

PCI SSC has adopted a Code of Professional Responsibility (the "Code") to help ensure that QPA Companies and QPA Employees adhere to high standards of ethical and professional conduct. All QPA Companies and QPA Employees must advocate, adhere to, and support the Code (available on the Website).

## 4 QPA Company Administrative Requirements

This section describes the administrative requirements for QPA Companies, including company contacts, background checks, adherence to PCI PIN procedures, quality assurance, and protection of confidential and sensitive information.

### 4.1 Contact Person

#### 4.1.1 Requirements

The QPA Company must provide PCI SSC with a primary and secondary contact. If the QPA Company is already a QSA Company, they may indicate the same contacts to be used on the form in Appendix C.

#### 4.1.2 Provisions

The following contact information must be provided to PCI SSC, for both primary and secondary contacts (see Appendix C):

- Name
- Job title
- Address
- Phone number
- Fax number
- E-mail address

### 4.2 Background Checks

#### 4.2.1 Requirements

Each QPA Company must perform background checks that satisfy the provisions described below (to the extent legally permitted within the applicable jurisdiction) with respect to each applicant QPA Employee.

Minor offenses—for example, misdemeanors or non-US equivalents—are allowed; but major offenses—for example, felonies or non-US equivalents—automatically disqualify a candidate from qualifying as an QPA Employee. Upon request, each QPA Company must provide to PCI SSC the background check history for each QPA Employee (or candidate QPA Employee), to the extent legally permitted within the applicable jurisdiction.

**Note:** PCI SSC reserves the right to decline or reject any application or applicant QPA Employee.

#### 4.2.2 Provisions

The QPA Company (or candidate QPA Company) must provide PCI SSC with responses to each of the following (see Appendix C):

- Attestation that its policies and hiring procedures include performing background checks: Examples of background checks include previous employment history, criminal record, credit history, and reference checks.

- A written statement that it successfully completed such background checks for each candidate QPA Employee.
- A summary description of current QPA employee personnel background check policies and procedures, which must require and include the following:
  - Verification of aliases (when applicable)
  - Comprehensive country and (if applicable) state level review of records of any criminal activity such as felony (or non-US equivalent) convictions or outstanding warrants, within the past five years minimum
  - Annual background checks consistent with this section for each of its QPA Employees for any change in criminal records, arrests or convictions

## 4.3 Quality Assurance

### 4.2.3 Requirements

- The QPA Company must adhere to all QPA Program quality assurance requirements described in this document or otherwise established by PCI SSC from time to time.
- The QPA Company must have a quality assurance (QA) program, documented in its Quality Assurance manual.
- The QPA Company must maintain and adhere to a documented quality assurance process and manual, which includes all of the following:
  - Company name
  - List of PCI SSC Programs in which the QPA Company participates
  - A resource planning policy and process for PCI PIN Assessments which includes: onboarding requirements for QPA Employees, résumés and current skill sets for QPA Employees, and a process for ongoing training, monitoring, and evaluation of QPA Employees to ensure their skill sets stay current and relevant for PCI PIN Assessments
  - Descriptions of all job functions and responsibilities within the QPA Company relating to its status and obligations as a QPA Company
  - Identification of QA manual process owner
  - Approval and sign-off processes for PCI PIN Assessments and respective reports
  - Requirements for independent quality review of QPA Company and QPA work product
  - Requirements for handling and retention of workpapers and other PCI PIN Assessment Results and Related Materials (defined in the QPA Agreement; see also Section 4.5 for specific requirements for Workpaper Retention Policy requirements and specifications)
  - QA process flow

- Distribution and availability of the QA manual
  - Evidence of annual review by the QA manual process owner
  - Coverage of all quality assurance activities relevant to the particular PCI SSC Program, and references to the corresponding PCI SSC Qualification Requirements for that program, and to other applicable PCI SSC Program documentation for information concerning other PCI SSC Program-specific requirements
  - Requirement for all QPA Employees to regularly monitor the Website for updates, guidance and new publications relating to the QPA Program
- The QPA Company must have qualified personnel conduct a quality assurance review of PCI PIN Assessment procedures performed, supporting documentation workpapers retained in accordance with QPA Company's Workpaper Retention Policy, information documented in the PIN ROC related to the appropriate selection of system components, sampling procedures, remediation recommendations, proper use of payment definitions, consistent findings, and thorough documentation of results.
  - The QPA Company should require all new QPA Employees to shadow an experienced QPA Employee on at least 1 (one) PCI PIN Assessment prior to conducting a PCI PIN Assessment by themselves.
  - The QPA Company must inform each client of the QPA Feedback Form (available on the Website) upon commencement of each PCI PIN Assessment.
  - PCI SSC, at its sole discretion, reserves the right to conduct audits of the QPA Company at any time and further reserves the right to conduct site visits at the expense of the QPA Company.
  - Upon request, the QPA Company (or applicant) must provide a complete copy of the quality assurance manual to PCI SSC.

#### **4.2.4 Provisions**

The applicant QPA Company must provide a completed version of Appendix C to PCI SSC.

## **4.4 Protection of Confidential and Sensitive Information**

### **4.2.5 Requirements**

The QPA Company must have and adhere to a documented process for protection of confidential and sensitive information. This must include adequate physical, electronic, and procedural safeguards consistent with industry-accepted practices to protect confidential and sensitive information against any threats or unauthorized access during storage, processing, and/or communicating of this information.

The QPA Company must maintain the privacy and confidentiality of information obtained during the course of performing its duties and obligations as a QPA Company, unless (and to the extent) disclosure is required by legal authority.

#### **4.4.1 Provisions**

The QPA Company (or applicant) must attest that their documented process for protection of confidential and sensitive information includes the following (see Appendix C):

- Physical, electronic, and procedural safeguards including:
  - Systems storing customer data do not reside on Internet accessible systems
  - Protection of systems storing customer data by network and application layer controls including technologies such as firewall(s) and IDS/IPS
  - Restricting access (e.g., via locks) to the physical office space
  - Restricting access (e.g., via locked file cabinets) to paper files
  - Restricting logical access to electronic files via least-privilege/role-based access control
  - Strong encryption of customer data when transmitted over public networks
  - Secure transport and storage of backup media
  - Strong encryption of customer data on portable devices such as laptops and removable media
- A blank copy of the QPA Company's confidentiality agreement(s) that each QPA Employee is required to sign

### **4.5 Evidence (Assessment Workpaper) Retention**

#### **4.5.1 Requirement**

- Assessment Results and Related Materials (defined in the QPA Agreement), including but not limited to PCI PIN Assessment workpapers and related materials, represent the evidence generated and/or gathered by a QPA Company to support the contents of each PIN ROC. Retention of Assessment Results and Related Materials is required and the Assessment Results and Related Materials relating to a given PCI PIN Assessment should represent all steps of the PCI PIN Assessment from end-to-end. Such Assessment Results and Related Materials may include screen captures, config files, interview notes, and a variety of other materials and information (and typically will include all of the foregoing). The QPA Company must maintain and adhere to a documented retention policy regarding all Assessment Results and Related Materials (a "Workpaper Retention Policy"), which includes, minimally, the following: Formal assignment of an employee responsible for ensuring the continued accuracy of the Workpaper Retention Policy and that each QPA Employee (a) complies with the Workpaper Retention Policy and (b) signs an appropriate confidentiality agreement with the QPA Company (as contemplated by Section 4.4 above).
- A blank copy of the QPA Company's Workpaper Retention Policy agreement that each QPA Employee is required to sign, included as part of the policy, which includes agreement to conform at all times with the Workpaper Retention Policy and the QPA Qualification Requirements.
- A requirement that all Assessment Results and Related Materials must be classified as confidential and handled accordingly, with detailed instructions describing how QPA

Employees are to comply with this requirement. If the classification and handling of confidential information is addressed in other confidential and sensitive data protection handling policies of the QPA Company, this should be clearly noted within the Workpaper Retention Policy.

- A requirement that Assessment Results and Related Materials must be retained for at least three (3) years after completion of the applicable PCI PIN Assessment, and must include all digital and hard copy evidence created and/or obtained by or on behalf of the QPA Company during each PCI PIN Assessment—including but not limited to: documentation reviewed (policies, processes, procedures, network and dataflow diagrams), case logs, meeting agendas and notes, evidence of onsite and offsite activities (including interview notes), screenshots, config files, results of any tests performed, and any other relevant information created and/or obtained.
- Requirements ensuring that the QPA Company has confirmed that all Assessment Results and Related Materials relating to a given PCI PIN Assessment has in fact been retained in accordance with the procedures defined in the Workpaper Retention Policy, prior to releasing the final PIN ROC for that PCI PIN Assessment.
- All Assessment Results and Related Materials must be made available to PCI SSC and/or its Affiliates upon request for a minimum of three (3) years after completion of the applicable PCI PIN Assessment.
- The QPA Company must provide a copy of the Workpaper Retention Policy and related procedures to PCI SSC upon request, including copies of any other policies and procedures referenced within any of the foregoing documents, such as general confidential and sensitive data protection handling policies for the QPA Company.

#### **4.5.2 Provisions**

The applicant QPA Company must provide a completed version of Appendix C to PCI SSC.

## **4.6 Security Incident Response**

This section describes obligations for QPA Companies where breach of PIN or key-related data in a customer's environment has or is suspected to have occurred.

### **4.6.1 Requirement**

The QPA Company must have and adhere to a documented process for notifying the applicable customer when the QPA Company or any employee, contractor or other personnel thereof, during or in connection with the performance of any PCI PIN Assessment or other QPA Program-related services, becomes aware of an actual or suspected breach of PIN or key-related data within that customer's environment (each an "Incident"). Such process must require, and provide instruction for, notifying the customer in writing of the Incident and related findings, and informing the customer of its obligations to notify the Participating Payment Brands in accordance with each Participating Payment Brands' notification requirements.

The customer notification must be documented and retained in accordance with the QPA Company's evidence-retention policy, along with a summary of the Incident and what actions were taken in connection with the Incident and corresponding discovery and/or notification. QPA

Companies and QPA Employees are required to be familiar with the obligations for reporting Incidents to each of the Participating Payment Brands.

No QPA Company or QPA Employee shall take any action after an Incident that is reasonably likely to diminish the integrity of, or otherwise interfere with or negatively affect the ability of a PFI to perform, any PFI Investigation (see the *PCI Forensic Investigator (PFI) Program Guide* for additional details).

Failure to provide such written notification to the customer or otherwise comply with any of the above (or any other) QPA Qualification Requirements constitutes a “Violation” (see Section 6.3 below) and may result in remediation, revocation, and/or termination of the QPA Agreement.

#### **4.6.2 Provisions**

The applicant QPA Company must attest (see Appendix C) that it has an internal Incident-response plan, including but not limited to:

- Instructions and procedures for notifying customers of Incidents discovered during or in connection with the performance of any PCI PIN Assessment or other QPA Program-related services and documenting those Incidents and related information in accordance with Section 4.6.1.
- Retention requirement for all incident-related documentation, notices, and reports, with the same protections as those noted for work-paper retention in the QPA Company’s evidence-retention policy and procedures.

## 5 QPA List and Annual Re-Qualification

This section describes what happens after initial qualification, and activities related to annual re-qualification.

### 5.1 QPA List

Once a company has met applicable QPA Qualification Requirements, PCI SSC will add the QPA Company to the QPA List on the Website.

Once an individual has met applicable QPA Requirements, PCI SSC will add the QPA Employee to the applicable QPA Employee search tool on the Website.

Only those QPA Companies and QPA Employees on the QPA List or in such search tool (as applicable) are recognized by PCI SSC to perform or support PCI PIN Assessments.

If, at any time, a QPA Company and/or QPA Employee does not meet the applicable QPA Requirements (including without limitation, payment or documentation requirements), PCI SSC reserves the right to immediately remove the QPA Company and/or QPA Employee from the respective list(s) or tool(s) on the Website, regardless of Remediation or Revocation. PCI SSC will notify the QPA Company of the removal in accordance with the QPA Agreement, typically via registered or overnight mail and/or e-mail. Refer to Sections 6.2 and 6.3 below for additional information relating to Remediation and Revocation.

### 5.2 Annual Re-Qualification

#### 5.2.1 Requirements

All QPA Companies must be re-qualified by PCI SSC on an annual basis. The annual re-qualification date is based upon the QPA Company's *original qualification date*. Re-qualification requires payment of annual training and re-qualification fees, and continued compliance with applicable QPA Requirements.

Additionally, each QPA Employee must be re-qualified by PCI SSC on an annual basis. The annual re-qualification date is based upon the QPA Employee's *previous qualification date*. Re-qualification requires proof of CPEs as noted in Section 5.2.2, proof of training successfully completed, payment of annual training and re-qualification fees, and continued compliance with applicable QPA Requirements.

Negative feedback from QPA Company clients, PCI SSC, Participating Payment Brands, or others may impact QPA Company and/or QPA Employee eligibility for re-qualification.

## 5.2.2 Provisions

The following must be provided to PCI SSC during the annual re-qualification process:

### QPA Companies

- Payment of annual fee for requalification

### QPA Employees

- Proof of information systems security training within the last 12 months in accordance with the current version of the *PCI SSC CPE Maintenance Guide*
- Maintaining professional certification(s) as required per Section 3.2, “QPA Employee – Skills and Experience.” PCI SSC reserves the right to request proof of current professional certifications at any time.
- Payment of annual re-qualification fees in accordance with the Website – *PCI SSC Programs Fee Schedule*.

**Note:** *PCI SSC may from time to time request that QPA Companies and/or QPA Employees submit additional information or materials in order to demonstrate adherence to applicable requirements or as part of the applicable qualification or re-qualification process.*

## 6 QPA Quality Management Program

The PCI SSC's Assessor Quality Management (AQM) team exists to monitor and review the work of PCI SSC-qualified assessors in order to provide reasonable assurance that such assessors maintain a baseline standard of quality in accordance with applicable PCI SSC Program requirements.

### 6.1 QPA Audit Process

The purpose of the ongoing QPA audit process is to confirm that each QPA Company is maintaining documented quality processes in accordance with this document and the QPA Company's internal quality assurance program, as well as to gain assurance that the work of QPAs is at a level consistent with the baseline objectives of the PCI PIN and supporting PCI SSC documentation. PCI SSC reserves the right to audit a QPA Company at any time, and further reserves the right to conduct site visits, at the expense of the QPA Company.

Once selected for audit by AQM, the QPA Company will be notified, typically via PCI SSC's secure assessor web portal for the QPA Program (the "Portal"). The notification will specify the Assessment Results and Related Materials the QPA Company is expected to provide over the course of the audit, which may include but is not limited to internal QA manuals, documented processes such as the Workpaper Retention Policy, PIN ROCs redacted in accordance with PCI SSC policy, and workpapers.

The AQM team will review the PIN ROCs, supporting documentation and the QPA Company's internal QA manual to determine whether the organization's internal QA processes are sufficiently documented in line with the above requirements and that they are being followed.

### 6.2 QPA Quality Remediation Process

QPA Companies that do not meet all applicable quality assurance standards set by PCI SSC may be offered the option to participate in PCI SSC's QPA Company Quality Remediation program ("Remediation"). Without limiting the generality of the foregoing, PCI SSC may offer Remediation in connection with any quality assurance audit, any Violation (defined below) or any other quality concern relating to the QPA Program, including but not limited to unsatisfactory feedback from QPA Company customers or Participating Payment Brands. When a QPA Company qualifies for Remediation, the QPA Company will be notified in accordance with the QPA Agreement, typically via registered or overnight mail and/or e-mail. Once the QPA Company signs the agreement to participate ("Remediation Agreement") and pays the fee(s) required in the notification, the applicable listing on the QPA List will be annotated with "In Remediation" and the listing will display the QPA Company's details in red text. Refer to the Website – *PCI SSC Programs Fee Schedule* for details of all applicable fees.

At the time of notification that the QPA Company qualifies for Remediation, AQM will provide the QPA Company with information on the requirements and procedures of the Remediation process and what it entails. Once AQM has gained sufficient assurance of quality improvement and the requirements of the Remediation Agreement have been fulfilled, Remediation ends, and the QPA Company's listing on the Website returns to "In Good Standing" in black text. QPA Companies that fail to satisfy Remediation requirements may be revoked, and QPA Companies electing not to participate in Remediation when eligible will be revoked.

**Note:** *The Remediation Statement on the Website affirms the Council's position on Remediation, and any external queries about a QPA Company's status will be directed to the QPA Company in question.*

*QPA Companies in remediation may continue to perform PCI PIN Assessments for which they are qualified by PCI SSC unless otherwise instructed by PCI SSC in connection with the Remediation process.*

### 6.3 QPA Revocation Process

Each event below is an example of a "Violation" (defined in the QPA Agreement), and accordingly, regardless of prior warning or Remediation, may result in revocation of QPA Company and/or QPA Employee qualification (and/or other PCI SSC Program qualifications). This list is not exhaustive. Among other things, any qualification under any PCI SSC Program may be revoked if PCI SSC determines that either the QPA Company or any of its QPA Employees has breached any provision of the QPA Agreement or otherwise failed to satisfy any applicable QPA Requirement (each also a Violation), including but not limited to.

- Failure to meet applicable PCI SSC Program quality standards or comply with applicable QPA Requirements
- Failure to pay applicable PCI SSC Program fees
- Failure to meet applicable PCI SSC Program training requirements (annual or otherwise)
- Failure to meet applicable PCI SSC Program continuing education requirements
- Failure to provide quality services, based on customer feedback or evaluation by PCI SSC or its affiliates
- Failure to maintain applicable PCI SSC Program insurance requirements
- Failure to comply with or validate compliance in accordance with applicable Program Qualification Requirements (defined in the QPA Agreement), PCI SSC Standards or program guides, or the terms of the QPA Agreement or supplements or addenda thereto
- Failure to maintain physical, electronic, or procedural safeguards to protect confidential or sensitive information
- Failure to report unauthorized access to any system storing confidential or sensitive information
- Engaging in unprofessional or unethical business conduct, including without limitation, plagiarism or other improper use of third-party work product in PIN ROCs, ROCs or other PCI PIN Assessment reports
- Failure to comply with any provision or obligation regarding non-disclosure or use of confidential information or materials
- Cheating on any exam in connection with PCI SSC Program training; submitting exam work in connection with PCI SSC Program training that is not the work of the individual candidate taking the exam; theft of or unauthorized access to PCI SSC Program exam content; use of an alternate, stand-in or proxy during any PCI SSC Program exam; use of any prohibited or unauthorized materials, notes or computer programs during any such exam; or providing or communicating in any way any unauthorized information to another person, device or other resource during any PCI SSC Program exam

- Providing false or intentionally incomplete or misleading information to the Council in any application or other materials
- Failure to be in Good Standing (as defined in the QPA Agreement) as a QPA Company or to be in Good Standing (as defined in the applicable Program Qualification Requirements) with respect to any other PCI SSC qualification then held by such QPA Company or QPA Employee (as applicable), in each case including but not limited to failure to successfully complete applicable quality assurance audits and/or comply with all applicable requirements, policies, and procedures of PCI SSC's quality assurance, remediation, and oversight programs and initiatives as established or imposed from time to time by PCI SSC in its sole discretion
- Failure to promptly notify PCI SSC of any event described above that occurred within three (3) years of the QPA Company's or QPA Employee's initial qualification date

Each Violation constitutes a breach of the QPA Agreement, and a failure to comply with applicable QPA Requirements, and may result in revocation of QPA Company and/or QPA Employee qualification, revocation of any other PCI SSC Program qualification, and/or termination of the *QPA Agreement* and/or any applicable PCI SSC Program addendum or supplement.

If the decision is made to revoke any PCI SSC Program qualification (including but not limited to QPA Company and/or QPA Employee qualification), notification will be provided in accordance with the QPA Agreement and will include information regarding the appeal process.

Appeals must be submitted within 30 days from the date of the notification to the QPA Program Manager by postal mail to the following address (e-mail submissions will not be accepted):

PCI SSC  
401 Edgewater Place, Suite 600  
Wakefield, MA 01880, USA

In connection with revocation, the following will occur:

- The QPA Company and/or QPA Employee (as applicable) name will be removed from the relevant QPA List and/or search tool (as applicable).
- PCI SSC may notify third parties.
- A company and/or individual (as applicable) the Qualification of which has been revoked can reapply after 180 days; provided however, that (i) if revoked in connection with Remediation, an election not to participate in Remediation when offered, or due to failure to satisfy applicable quality assurance standards set by PCI SSC, such company and/or individual shall be ineligible to re-apply to the QPA Program for a period of two (2) years; and (ii) acceptance of qualification applications after revocation is determined at the Council's discretion in a reasonable and nondiscriminatory manner, in light of the relevant facts and circumstances, including but not limited to the nature and severity of the violation, occurrence of repeat violations, and the applicant's demonstrated ability to comply with remediation requirements (if applicable).

# Appendix A: Qualified PIN Assessor (QPA) Agreement

## A.1 Introduction

This document (the "Agreement") is an agreement between PCI Security Standards Council, LLC ("PCI SSC") and the undersigned Applicant ("QPA"), regarding QPA's qualification and designation to perform the Services (as defined in this document). PCI SSC and QPA are each sometimes referred in this document as a "party" and collectively as the "parties." Effective upon the date of PCI SSC's approval of this Agreement (the "Effective Date"), as evidenced by the PCI SSC signature below, for good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, QPA and PCI SSC agree to the terms and conditions set forth in this Agreement.

## A.2 General Information

Applicant			
Company Name:			
Business Address:		City:	
State/Province:		Country:	ZIP/Postal Code:
Language(s) to be displayed on Listing:			
Primary Contact			
Name:		Job Title:	
Direct Telephone Number:		E-mail:	
Location:		Fax:	
Secondary Contact			
Name:		Job Title:	
Direct Telephone Number:		E-mail:	
Location:		Fax:	
Applicant QPA Company Officer			
Applicant Officer Name:		Job Title:	
<i>Applicant's Officer Signature</i> ↑		<i>Date</i> ↑	
PCI SSC			
Name:			
Job Title:			
<i>PCI SSC Signature</i> ↑		<i>Date</i> ↑	

## A.3 Terms and Conditions

### A.3.1 QPA Services

Subject to the terms and conditions of this Agreement, while QPA is in Good Standing (defined in Section A.5.1(a) below) as a QPA Company or in compliance with Remediation, PCI SSC hereby approves QPA to perform, in accordance with this Agreement and the QPA Qualification Requirements (defined below), onsite reviews of the member Financial Institutions of Participating Payment Brands ("Financial Institutions"), issuers of Participating Payment Brand payment cards ("Issuers"), merchants authorized to accept Participating Payment Brand cards in payment for goods or services ("Merchants"), acquirers of Merchant accounts ("Acquirers") and data processing entities performing services for a Financial Institution, Issuer, Merchant or Acquirer ("Processors", and each Processor, Acquirer, Issuer, Merchant or Financial Institution, a "QPA Company client"), to determine QPA Company clients' compliance with the PCI PIN Standard as part of the QPA Program. For purposes of this Agreement: (i) the onsite reviews described above that are conducted by QPA are referred to herein as "PCI PIN Assessments"; (ii) the PCI PIN Assessments, collectively with all related services provided by QPA to PCI SSC, QPA Company clients or others in connection with this Agreement and the QPA Program or any other PCI SSC Program, are referred to herein as the "Services"; (iii) "QPA Qualification Requirements" means the most current version of (or successor document to) the *Payment Card Industry (PCI) Qualified PIN Assessor (QPA) Qualification Requirements for Qualified PIN Assessors (QPA)* document as available through the Website, as may be amended from time to time in PCI SSC's discretion, including without limitation, any and all additional supplements or addenda thereto which are applicable to QPA as a result of its participation in the QPA Program and related Qualified PIN Assessor initiatives operated by PCI SSC (each of which initiatives is hereby deemed to be included within the meaning of the term "QPA Program" for purposes of this Agreement); (iv) "Member" means an entity that is then formally admitted as (or an affiliate of) a member of PCI SSC in accordance with its governing documents (status as a PCI SSC "Participating Organization" does not establish that an entity is a "Member"); (v) "Participating Payment Brand" means a payment card brand (or affiliate thereof) that is then a Member and owner of PCI SSC; (vi) "Qualification" means a qualification granted by PCI SSC under any PCI SSC Program; (vii) "PCI SSC Standard" means and (vii) unless otherwise indicated, all capitalized terms used in this Agreement without definition shall have the meanings ascribed to them in the QPA Qualification Requirements. The QPA Qualification Requirements are hereby incorporated into this Agreement, and QPA acknowledges and agrees that it has reviewed the current version of the QPA Qualification Requirements available on the Website.

QPA acknowledges that data security practices exist within a rapidly changing environment and agrees to monitor the Website at least weekly for changes to the *PCI PIN Standard*, other applicable PCI SSC Standards, *QPA Qualification Requirements* and other applicable *Program Qualification Requirements* (defined in Section A.3.4 below). QPA will incorporate all such changes into all applicable PCI SSC Assessments initiated by QPA on or after the effective date of such changes. QPA acknowledges and agrees that any PIN ROC or other required report regarding a PCI SSC Assessment that is not conducted in accordance with the applicable PCI SSC Standard(s) as in effect at the initiation date of such PCI SSC Assessment may be rejected.

### **A.3.2 Performance of Services**

QPA warrants, represents and agrees that it will only perform PCI SSC Assessments for which it has been and is then qualified by PCI SSC, and that it will perform each such PCI SSC Assessment in strict compliance with the applicable PCI SSC Standard(s) as in effect as of the commencement date of such PCI SSC Assessment. Without limiting the foregoing, QPA will include in each PIN ROC (or other report required by the applicable PCI SSC Standard or PCI SSC Program, as applicable) an Attestation of Compliance (or corresponding attestation required in connection with the applicable PCI SSC Program or PCI SSC Standard) in the form available through the Website signed by a duly authorized officer of QPA, in which QPA certifies without qualification that (a) in performing the applicable PCI SSC Assessment, QPA followed the requirements and procedures of the applicable PCI SSC Standard(s) without deviation and (b) application of such requirements and procedures did not indicate any conditions of non-compliance with the applicable PCI SSC Standard(s) other than those expressly noted in the applicable PIN ROC or other required report.

### **A.3.3 QPA Service Staffing**

QPA shall ensure that a QPA Employee that is fully qualified in accordance with all applicable QPA Requirements supervises all aspects of each engagement to perform PCI PIN Assessments, including without limitation, being present onsite for the duration of each PCI SSC Assessment, reviewing the work product that supports QPA's PCI PIN Assessment procedures, and ensuring adherence to all applicable QPA Requirements and the PCI PIN Standard. Employees performing the following tasks must also be qualified as QPA Employees: scoping decisions, selection of systems and system components where sampling is employed (in accordance with the PCI PIN Standard), evaluation of compensating controls and/or final report production and/or review. QPA hereby designates the individual identified as the "Primary Contact" in Section A.2 above as QPA's primary point of contact and "Primary Contact" for purposes of the QPA Program and this Agreement. QPA may change its Primary Contact at any time upon written notice to PCI SSC, and hereby represents that each Primary Contact shall have authority to execute any and all decisions on QPA's behalf concerning QPA Program matters.

### **A.3.4 QPA Requirements**

QPA agrees to comply with all QPA Requirements, including without limitation, QPA's responsibilities and obligations pursuant to this Agreement, all quality assurance and Remediation requirements, and all requirements applicable to QPA pursuant to the QPA Qualification Requirements and the then-current versions of (or successor documents to) the qualification and/or validation requirements published by PCI SSC with respect to each PCI SSC Program in which QPA is a participant, as from time to time amended and made available on the Website (collectively, "*Program Qualification Requirements*"). Without limiting the foregoing, QPA agrees to comply with all requirements of, make all provisions provided for in, and ensure that its QPA Employees comply with all applicable *Program Qualification Requirements*, agrees to comply with all such requirements regarding background checks, and warrants that it has obtained all required consents to such background checks from each employee designated by QPA to PCI SSC to perform Services hereunder. QPA warrants that, to the best of QPA's ability to determine, all information provided to PCI SSC in connection with this Agreement and/or QPA's participation in any PCI SSC Program is and shall be accurate and complete as of the date such information is provided. In the event of any change as a result of which any such

information is no longer accurate or complete (including but not limited to any change in QPA's circumstances or compliance with applicable QPA Requirements), QPA shall promptly (and in any event within thirty (30) days after such change) notify PCI SSC of such change and provide such information as may be necessary to ensure that the information PCI SSC has received is then accurate and complete. QPA acknowledges that PCI SSC from time to time may require QPA to provide a representative and/or QPA Employees to attend any mandatory training programs in connection with each PCI SSC Program in which QPA is then a participant, which may require the payment of attendance and other fees by QPA.

## A.4 Fees

QPA agrees to pay all applicable fees imposed by PCI SSC in connection with QPA's and its employees' participation in each PCI SSC Program in which QPA is a participant (collectively, "Fees"), in each case as and in the manner provided for in the applicable *Program Qualification Requirements*, the *PCI SSC Programs Fee Schedule* on the Website and/or the other applicable PCI SSC Program documentation. Such Fees may include, without limitation, initial processing fees, QPA Company fees, QPA Company requalification fees, training fees, fees in connection with quality assurance and/or remediation, fees to cover administrative costs, re-listing, penalties and other costs, and other fees. QPA agrees to pay all such Fees as and when required by PCI SSC and that all Fees are nonrefundable (regardless of whether QPA's application is approved, QPA has been removed from the QPA List, this Agreement has been terminated, or otherwise).

QPA acknowledges that PCI SSC may review and modify its Fees at any time and from time to time. Whenever a change in Fees occurs, PCI SSC shall notify QPA in accordance with the terms of Section A.10.1. Such change(s) will be effective immediately after the date of such notification. However, should QPA not agree with such change(s), QPA shall have the right to terminate this Agreement (or, if such change only applies to a Related PCI SSC Program, the corresponding agreement or addendum for such Related PCI SSC Program) upon written notice to PCI SSC in accordance with the provisions of Section A.10.1 at any time within 30 days after such notification from PCI SSC. Except to the extent otherwise expressly provided in the QPA Qualification Requirements or other applicable PCI SSC Program documentation, all fees payable to PCI SSC in connection with any PCI SSC Program must be paid in US dollars (USD), by check, by credit card or by wire transfer to a PCI SSC bank account specified for such purpose by PCI SSC. QPA acknowledges and agrees that such Fees do not include any taxes, such as value added taxes (VAT), sales, excise, gross receipts and withholding taxes, universal service fund fee, or any similar tax or other government-imposed fees or surcharges which may be applicable thereto. QPA shall pay all such taxes and fees as invoiced in accordance with local law, and agrees to pay or reimburse PCI SSC for all such taxes or fees, excluding tax on PCI SSC's income. In respect of withholding tax, QPA will pay such additional amounts as may be necessary, such that PCI SSC receives the amount it would have received had no withholding been imposed.

## A.5 Advertising and Promotion; Intellectual Property

### A.5.1 QPA List and QPA Use of PCI Materials and Marks

- (a) So long as QPA is qualified by PCI SSC as a QPA Company, PCI SSC may, at its sole discretion, display the identification of QPA, together with related information regarding QPA's status as a QPA Company (including without limitation, information regarding good standing, remediation and/or revocation status), in such publicly available lists of QPA Companies as PCI SSC may maintain and/or distribute from time to time, whether on the Website or otherwise (collectively, the "QPA List"). QPA shall provide all requested information necessary to ensure to PCI SSC's satisfaction that the identification and information relating to QPA on the QPA List is accurate. Without limiting the rights of PCI SSC set forth in the first sentence of this Section or elsewhere, PCI SSC expressly reserves the right to remove QPA from the QPA List at any time during which QPA is not in Good Standing as a QPA Company. QPA shall be deemed to be in "Good Standing" with respect to the QPA Program as long as this Agreement is in full force and effect, QPA has been approved as a QPA Company and such approval has not been revoked and QPA is not in breach of any of the terms or conditions of this Agreement (including without limitation, any term or provision regarding compliance with the QPA Qualification Requirements or payment).
- (b) In advertising or promoting its Services, so long as QPA is in Good Standing as a QPA Company, QPA may make reference to the fact that QPA is listed in the QPA List, provided that it may do so only during such times as QPA actually appears in the QPA List.
- (c) Except as expressly authorized herein, QPA shall not use any PCI SSC trademark, service mark, certification mark, logo or other indicator of origin or source (each a "Mark") without the prior written consent of PCI SSC in each instance. Without limitation of the foregoing, absent the prior written consent of PCI SSC in each instance and except as otherwise expressly authorized herein, QPA shall have no authority to make, and consequently shall not make, any statement that would constitute any implied or express endorsement, recommendation or warranty by PCI SSC regarding QPA, any of its services or products, or the functionality, quality or performance of any aspect of any of the foregoing. QPA shall not: (i) make any false, misleading, incomplete or disparaging statements or remarks regarding, or misrepresent the requirements of, PCI SSC or any PCI SSC Standard, including without limitation, any requirement regarding the implementation of any PCI SSC Standard or the application thereof to any third party, or (ii) state or imply that any PCI SSC Standard requires usage of QPA's products or services. Subject to the foregoing, and except with respect to (A) factual references that QPA includes from time to time in its contracts with QPA Company clients that are required or appropriate in order for QPA to accurately describe the nature of the Services QPA will provide pursuant to such contracts, and (B) references permitted pursuant to Section A.5.1(b) above, QPA shall not, without the separate prior written agreement or consent of PCI SSC in each instance: (1) copy, create derivative works of, publish, disseminate or otherwise use or make available any PCI SSC Standard, PCI Materials (defined in Section A.7.3), PCI SSC mark or any copy of, or statement or material (in any form) that incorporates any of the foregoing or any portion thereof or (2) incorporate any of the foregoing, the name of PCI SSC or the term "PCI SSC" into any product or service (in any form). Prior review and/or approval of such statements, materials or products by PCI SSC does not relieve QPA of any responsibility for the accuracy and completeness of such statements, materials or products or for QPA's compliance with this Agreement or any applicable law. Except as otherwise expressly agreed by PCI SSC in writing, any

dissemination or use of promotional or other materials or publicity in violation of Section A.5 shall be deemed a material breach of this Agreement and upon any such violation, PCI SSC may remove QPA's name from the QPA List and/or terminate this Agreement in its sole discretion.

### **A.5.2 Uses of QPA Name and Designated Marks**

QPA grants PCI SSC and each Participating Payment Brand the right to use QPA's name and trademarks, as designated in writing by QPA, to list QPA on the relevant QPA List and to include reference to QPA in publications to Financial Institutions, Issuers, Merchants, Acquirers, Processors, and the public regarding applicable PCI SSC Programs. Neither PCI SSC nor any Participating Payment Brand shall be required to include any such reference in any materials or publicity regarding any PCI SSC Program. QPA warrants and represents that it has authority to grant to PCI SSC and its Participating Payment Brands the right to use its name and designated marks as contemplated by this Agreement.

### **A.5.3 No Other Rights Granted**

Except as expressly stated in this Section A.5, no rights to use any party's or Member's marks or other Intellectual Property Rights (as defined below) are granted herein, and each party respectively reserves all of its rights therein. Without limitation of the foregoing, except as expressly provided in this Agreement, no rights are granted to QPA with respect to any Intellectual Property Rights in the PCI PIN Standard or any other PCI Materials.

### **A.5.4 Intellectual Property Rights**

- (a) All Intellectual Property Rights, title and interest in and the PCI SSC Programs, the PCI PIN Standard and all other PCI Materials, all materials QPA receives from PCI SSC, and each portion, future version, revision, extension, and improvement of any of the foregoing, are and at all times shall remain solely and exclusively the property of PCI SSC or its licensors, as applicable. Subject to the foregoing and to the restrictions set forth in Section A.6, so long as QPA is in Good Standing as a QPA Company or in compliance with Remediation, QPA may, on a non-exclusive, non-transferable, worldwide, revocable basis, use the PCI Materials (and any portion thereof), provided that such use is solely for QPA's internal review purposes or as otherwise expressly permitted in this Agreement or pursuant and subject to the terms of a separate written consent or agreement between PCI SSC and QPA in each instance. For purposes of this Agreement, "Intellectual Property Rights" shall mean all present and future patents, trademarks, service marks, design rights, database rights (whether registrable or unregistrable, and whether registered or not), applications for any of the foregoing, copyright, know-how, trade secrets, and all other industrial or intellectual property rights or obligations whether registrable or unregistrable and whether registered or not in any country.
- (b) All right, title and interest in and to the Intellectual Property Rights in all materials generated by or on behalf of PCI SSC with respect to QPA are and at all times shall remain the property of PCI SSC. Subject to the provisions of Section A.6, QPA may use and disclose such materials solely for the purposes expressly permitted by this Agreement. QPA shall not revise, abridge, modify or alter any such materials.
- (c) QPA shall not during or at any time after the completion, expiry or termination of this Agreement in any way question or dispute PCI SSC's or its licensors' (as applicable) Intellectual Property Rights in any PCI SSC Program or any of the PCI Materials.

- (d) Except as otherwise expressly agreed by the parties, as between PCI SSC and QPA, all Intellectual Property Rights, title and interest in and to the materials created by QPA and submitted by QPA to PCI SSC in connection with its performance under this Agreement are and at all times shall remain vested in QPA, or its licensors.

## **A.6 Confidentiality**

### **A.6.1 Definition of Confidential Information**

As used in this Agreement, "Confidential Information" means (i) all terms of this Agreement; (ii) any and all information designated in this Agreement as Confidential Information; (iii) any and all originals or copies of, any information that either party has identified in writing as confidential at the time of disclosure; and (iv) any and all Personal Information, proprietary information, merchant information, technical information or data, assessment reports, trade secrets or know-how, information concerning either party's past, current, or planned products, services, fees, finances, member institutions, Acquirers, Issuers, concepts, methodologies, research, experiments, inventions, processes, formulas, designs, drawings, business activities, markets, plans, customers, equipment, card plastics or plates, software, source code, hardware configurations or other information disclosed by either party or any Member, or their respective directors, officers, employees, agents, representatives, independent contractors or attorneys, in each case, in connection with any PCI SSC Program or activity in which QPA is a participant and in whatever form embodied (e.g., oral, written, electronic, on tape or disk, or by drawings or inspection of parts or equipment or otherwise), including without limitation, any and all other information that reasonably should be understood to be confidential. "Personal Information" means any and all Participating Payment Brand payment card account numbers, Participating Payment Brand transaction information, IP addresses or other PCI SSC, Member or third-party information relating to a natural person, where the natural person could be identified from such information. Without limiting the foregoing, Personal Information further includes any information related to any Participating Payment Brand accountholder that is associated with or organized or retrievable by an identifier unique to that accountholder, including accountholder names, addresses, or account numbers.

## **A.6.2 General Restrictions**

- (a) Each party (the "Receiving Party") agrees that all Confidential Information received from the other party (the "Disclosing Party") shall: (i) be treated as confidential; (ii) be disclosed only to those Members, officers, employees, legal advisers, accountants, representatives and agents of the Receiving Party who have a need to know and be used solely as required in connection with (A) the performance of this Agreement and/or (B) the operation of such party's or its Members' respective payment card data security compliance programs (if applicable) and (iii) not be disclosed to any third party except as expressly permitted in this Agreement or in writing by the Disclosing Party, and only if such third party is bound by confidentiality obligations applicable to such Confidential Information that are in form and substance similar to the provisions of this Section A.6.
- (b) Except with regard to Personal Information, such confidentiality obligation shall not apply to information which: (i) is in the public domain or is publicly available or becomes publicly available otherwise than through a breach of this Agreement; (ii) has been lawfully obtained by the Receiving Party from a third party; (iii) is known to the Receiving Party prior to disclosure by the Disclosing Party without confidentiality restriction; or (iv) is independently developed by a member of the Receiving Party's staff to whom no Confidential Information was disclosed or communicated. If the Receiving Party is required to disclose Confidential Information of the Disclosing Party in order to comply with any applicable law, regulation, court order or other legal, regulatory or administrative requirement, the Receiving Party shall promptly notify the Disclosing Party of the requirement for such disclosure and co-operate through all reasonable and legal means, at the Disclosing Party's expense, in any attempts by the Disclosing Party to prevent or otherwise restrict disclosure of such information.

## **A.6.3 QPA Company Client Data**

To the extent any data or other information obtained by QPA relating to any QPA Company client in the course of providing Services thereto may be subject to any confidentiality restrictions between QPA and such QPA Company client, QPA shall provide in each agreement containing such restrictions (and in the absence of any such agreement must agree with such QPA Company client in writing) that (i) QPA may disclose to PCI SSC and/or Participating Payment Brands each PIN ROC, Attestation of Compliance and other related or similar reports or information generated or gathered by QPA in connection with its performance of the Services, as requested by the QPA Company client, (ii) to the extent any Participating Payment Brand obtains such reports or information in accordance with the preceding clause A6.3(i), such Participating Payment Brand may disclose (a) such reports or information on an as needed basis to other Participating Payment Brands and to such Participating Payment Brands' respective Financial Institutions and Issuers and to relevant governmental, regulatory and law enforcement inspectors, regulators and agencies and (b) that such Participating Payment Brand has received a PIN ROC, report and other related information with respect to such QPA Company client (identified by name) and whether the PIN ROC or report was satisfactory, and (iii) QPA may disclose such information as necessary to comply with its obligations and requirements pursuant to Section A.10.2(b) below. Accordingly, notwithstanding anything to the contrary in Section A.6.2(a) above, to the extent requested by a QPA Company client, PCI SSC may disclose Confidential Information relating to such QPA Company client and obtained by PCI SSC in connection with this Agreement to Participating Payment Brands in accordance with this Section A.6.3, and such Participating Payment Brands may in turn disclose such information to their respective member Financial Institutions and other Participating Payment Brands. QPA hereby consents to such

disclosure by PCI SSC and its Participating Payment Brands. As between any Member, on the one hand, and QPA or any QPA Company client, on the other hand, the confidentiality of PIN ROCs and any other information provided to Members by QPA or any QPA Company client is outside the scope of this Agreement and may be subject to such confidentiality arrangements as may be established from time to time between such Member, on the one hand, and QPA or such QPA Company client (as applicable), on the other hand.

#### **A.6.4 Personal Information**

In the event that QPA receives Personal Information from PCI SSC or any Member or QPA Company client in the course of providing Services or otherwise in connection with this Agreement, in addition to the obligations set forth elsewhere in this Agreement, QPA will at all times during the Term (as defined in Section A.9.1) maintain such data protection handling practices as may be required by PCI SSC from time to time, including without limitation, as a minimum, physical, electronic and procedural safeguards designed: (i) to maintain the security and confidentiality of such Personal Information (including, without limitation, encrypting such Personal Information in accordance with applicable Participating Payment Brand guidelines, if any); (ii) to protect against any anticipated threats or hazards to the security or integrity of such information; and (iii) to protect against unauthorized access to or use of such information that could result in substantial harm or inconvenience to the natural persons to whom such Personal Information relates. QPA will make available to PCI SSC and the Participating Payment Brands, and will require in its agreements with QPA Company clients that QPA Company clients will make so available, such appropriate reviews and reports to monitor QPA's compliance with the foregoing commitments as PCI SSC or any Participating Payment Brand may reasonably request from time to time. Without limitation of the foregoing, QPA acknowledges and agrees that if it performs the Services or any other services for PCI SSC, any Participating Payment Brand or any QPA Company client in a manner that will result in the storage, processing or transmission of data to which the PCI PIN Standard or any other PCI SSC Standard applies, QPA shall be required to be certified as compliant with the PCI PIN Standard and any other applicable PCI SSC Standards as such may be modified by PCI SSC from time to time. If compliance with any PCI SSC Standard is required, QPA, at its sole cost and expense, shall: (i) conduct or have conducted the audits required for such compliance; and (ii) take all actions required for QPA to maintain such compliance. If required to be compliant with any PCI SSC Standard, QPA acknowledges that it further has the obligation to keep up to date on any changes to such PCI SSC Standard and implement any required changes.

#### **A.6.5 Return**

Within fourteen (14) days after notice of termination of this Agreement or demand by PCI SSC, QPA promptly shall return to PCI SSC all property and Confidential Information of PCI SSC and of all third parties to the extent provided or made available by PCI SSC; provided, however, that QPA may retain copies of Confidential Information of PCI SSC to the extent the same were, prior to such notice of termination or demand, either automatically generated archival copies or incorporated into QPA's workpapers as a result of providing services to a QPA Company client; and QPA shall continue to maintain the confidentiality of all such retained Confidential Information in accordance with this Agreement. If agreed by PCI SSC, QPA may instead destroy all such materials and information and provide a certificate of destruction to PCI SSC, with sufficient detail regarding the items destroyed, destruction date, and assurance that all copies of such information and materials also were destroyed.

## **A.6.6 Remedies**

In the event of a breach of Section A.6.2 by the Receiving Party, the Receiving Party acknowledges that the Disclosing Party will likely suffer irreparable damage that cannot be fully remedied by monetary damages. Therefore, in addition to any remedy that the Disclosing Party may possess pursuant to applicable law, the Disclosing Party retains the right to seek and obtain injunctive relief against any such breach in any court of competent jurisdiction. In the event any such breach results in a claim by any third party, the Receiving Party shall indemnify, defend and hold harmless the Disclosing Party from any claims, damages, interest, attorney's fees, penalties, costs and expenses arising out of such third-party claim(s).

## **A.7 Indemnification and Limitation of Liability**

### **A.7.1 Indemnification**

QPA shall defend, indemnify, and hold harmless PCI SSC and its Members, and their respective subsidiaries, and all affiliates, subsidiaries, directors, officers, employees, agents, representatives, independent contractors, attorneys, successors, and assigns of any of the foregoing (collectively, including without limitation, PCI SSC and its Members, "Indemnified Parties") from and against any and all claims, losses, liabilities, damages, suits, actions, government proceedings, taxes, penalties or interest, associated auditing and legal expenses and other costs (including without limitation, reasonable attorney's fees and related costs) that arise or result from any claim by any third party with respect to QPA's (i) breach of its agreements, representations or warranties contained in this Agreement; (ii) participation in any PCI SSC Program or use of any PCI Materials or PCI SSC Program-related information (a) in violation of this Agreement or (b) in violation of any applicable law, rule or regulation; (iii) non-performance of Services for any QPA Company client that has engaged QPA to perform Services, including without limitation claims asserted by QPA Company clients or Members; (iv) negligence or willful misconduct in connection with any PCI SSC Program, this Agreement or QPA's performance of Services, except to the extent arising out of negligence or willful misconduct of an Indemnified Party; or (v) breach, violation, infringement or misappropriation of any third-party Intellectual Property Right. All indemnities provided for under this Agreement shall be paid by QPA as incurred by the Indemnified Party. This indemnification shall be binding upon QPA and its executors, heirs, successors and assigns. Nothing in this Agreement shall be construed to impose any indemnification obligation on QPA to the extent the corresponding claim or liability arises solely from a defect in the PCI Materials provided by an Indemnified Party and such PCI Materials are used by QPA without modification and in accordance with all then applicable publicly available updates, guidance, and best practices provided by PCI SSC.

### **A.7.2 Indemnification Procedure**

QPA's indemnity obligations are contingent on the Indemnified Party's providing notice of the claim or liability to QPA, provided that the failure to provide any such notice shall not relieve QPA of such indemnity obligations except and to the extent such failure has materially and adversely affected QPA's ability to defend against such claim or liability. Upon receipt of such notice, QPA will be entitled to control, and will assume full responsibility for, the defense of such matter. PCI SSC will cooperate in all reasonable respects with QPA, at QPA's expense, in the investigation, trial and defense of such claim or liability and any appeal arising there from; provided, however, that PCI SSC and/or its Members may, at their own cost and expense, participate in such

investigation, trial and defense and any appeal arising therefrom or assume the defense of any Indemnified Party. In any event, PCI SSC and/or its Members will each have the right to approve counsel engaged by QPA to represent any Indemnified Party affiliated therewith, which approval shall not be unreasonably withheld. QPA will not enter into any settlement of a claim that imposes any obligation or liability on PCI SSC or any other Indemnified Party without the express prior written consent of PCI SSC or such Indemnified Party, as applicable.

### **A.7.3 No Warranties; Limitation of Liability**

- (a) PCI SSC PROVIDES THE *PCI PIN STANDARD*, ALL OTHER PCI SSC STANDARDS, THE QPA PROGRAM, ALL OTHER PCI SSC PROGRAMS, THE QPA QUALIFICATION REQUIREMENTS, ALL OTHER PROGRAM QUALIFICATION REQUIREMENTS, THE WEBSITE AND ALL RELATED AND OTHER MATERIALS PROVIDED OR OTHERWISE MADE ACCESSIBLE BY PCI SSC IN CONNECTION WITH ANY PCI SSC PROGRAM (THE FOREGOING, COLLECTIVELY, THE "PCI MATERIALS") ON AN "AS IS" BASIS WITHOUT WARRANTY OF ANY KIND. QPA ASSUMES THE ENTIRE RISK AS TO RESULTS AND PERFORMANCE ARISING OUT OF ITS USE OF ANY OF THE PCI MATERIALS.
- (b) PCI SSC MAKES NO REPRESENTATION OR WARRANTY OF ANY KIND, EXPRESS OR IMPLIED, WITH RESPECT TO THE SUBJECT MATTER OF THIS AGREEMENT, INCLUDING WITHOUT LIMITATION, ANY PCI SSC PROGRAM, THE PCI MATERIALS OR ANY MATERIALS OR SERVICES PROVIDED UNDER OR IN CONNECTION WITH THIS AGREEMENT OR ANY PCI SSC PROGRAM. PCI SSC SPECIFICALLY DISCLAIMS, AND QPA EXPRESSLY WAIVES, ALL REPRESENTATIONS AND WARRANTIES WITH RESPECT TO THIS AGREEMENT, EACH PCI SSC PROGRAM, THE PCI MATERIALS, ANY MATERIALS OR SERVICES PROVIDED UNDER OR IN CONNECTION WITH THIS AGREEMENT OR ANY PCI SSC PROGRAM, OR OTHERWISE, INCLUDING BUT NOT LIMITED TO, THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE. WITHOUT LIMITATION OF THE FOREGOING, PCI SSC SPECIFICALLY DISCLAIMS, AND QPA EXPRESSLY WAIVES, ALL REPRESENTATIONS AND WARRANTIES WITH RESPECT TO THE PCI MATERIALS AND ANY INTELLECTUAL PROPERTY RIGHTS SUBSISTING THEREIN OR IN ANY PART THEREOF, INCLUDING BUT NOT LIMITED TO ANY AND ALL EXPRESS OR IMPLIED WARRANTIES OF TITLE, NON-INFRINGEMENT, OR SUITABILITY FOR ANY PURPOSE RELATING TO ANY OF THE FOREGOING. THE FOREGOING DISCLAIMER IS MADE BY PCI SSC FOR ITSELF AND, WITH RESPECT TO EACH SUCH DISCLAIMER, ON BEHALF OF ITS LICENSORS AND MEMBERS.
- (c) In particular, without limiting the foregoing, QPA acknowledges and agrees that the accuracy, completeness, sequence or timeliness of the PCI Materials or any portion thereof cannot be guaranteed. In addition, PCI SSC makes no representation or warranty whatsoever, expressed or implied, and assumes no liability, and shall not be liable in any respect to QPA regarding (i) any delay or loss of use of any of the PCI Materials, or (ii) system performance and effects on or damages to software or hardware in connection with any use of the PCI Materials.

- (d) EXCEPT FOR DAMAGES CAUSED BY THE GROSS NEGLIGENCE OR WILLFUL MISCONDUCT OF A PARTY, AND EXCEPT FOR THE OBLIGATIONS OF QPA UNDER SECTIONS A.5 OR A.6, IN NO EVENT SHALL EITHER PARTY OR ANY MEMBER BE LIABLE TO THE OTHER FOR ANY CONSEQUENTIAL, INCIDENTAL, INDIRECT OR SPECIAL DAMAGES, HOWEVER CAUSED, WHETHER UNDER THEORY OF CONTRACT, TORT (INCLUDING NEGLIGENCE) OR OTHERWISE, EVEN IF THE OTHER PARTY HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES. THIS LIMITATION OF LIABILITY DOES NOT APPLY TO INDEMNIFICATION OWED TO AN INDEMNIFIED PARTY PURSUANT TO THIS SECTION A.7.
- (e) PCI SSC shall be liable vis-à-vis QPA only for any direct damage incurred by QPA as a result of PCI SSC's gross negligence (contractual or extra-contractual) under this Agreement provided PCI SSC's aggregate liability for such direct damage under and for the duration of this Agreement will never exceed the fees paid by QPA to PCI SSC under Section A.4.
- (f) Except as otherwise expressly provided in this Agreement, neither PCI SSC nor any Participating Payment Brand shall be liable vis-à-vis QPA for any other damage incurred by QPA under this Agreement or in connection with any PCI SSC Program, including but not limited to, loss of business, revenue, goodwill, anticipated savings or other commercial or economic loss of any kind arising in any way out of the use of any PCI SSC Program (regardless of whether such damages are reasonably foreseeable or PCI SSC has been advised of the possibility of such damages), or for any loss that results from force majeure.

#### **A.7.4 Insurance**

At all times while this Agreement is in effect, QPA shall maintain insurance in such amounts, with such insurers, coverages, exclusions and deductibles which, at a minimum, meet the applicable insurance requirements for companies participating in each of the PCI SSC Programs in which QPA is a participant. QPA acknowledges and agrees that if it is a non-U.S. and non-European Union QPA Company, unless otherwise expressly agreed by PCI SSC in writing, at all times while this Agreement is in effect, QPA shall maintain insurance in such amounts, with such insurers, coverages, exclusions and deductibles that PCI SSC determines, in its sole discretion, is substantially equivalent to the insurance required by PCI SSC for U.S. and European Union QPA Companies participating in each of the PCI SSC Programs in which QPA is a participant. QPA hereby represents and warrants that it meets all applicable insurance requirements as provided for in this Section and that such insurance shall not be cancelled or modified without giving PCI SSC at least twenty (20) days' prior written notice. PCI SSC may modify its insurance requirements from time to time based on parameters affecting risk and financial capability that are general to QPA Companies or specific to QPA, provided that PCI SSC is under no obligation to review and does not undertake to advise QPA on the adequacy of QPA's insurance coverage.

### **A.8 Independence; Representations and Warranties**

QPA agrees to comply with all applicable *Program Qualification Requirements*, including without limitation, all requirements and provisions regarding independence, and hereby warrants and represents that QPA is now, and shall at all times during the Term, remain in compliance with all such *Program Qualification Requirements*. QPA represents and warrants that by entering into this Agreement it will not breach any obligation to any third party. QPA represents and warrants that it will comply with all applicable laws, ordinances, rules, and regulations in any way pertaining to this Agreement or its performance of the Services or its obligations under this Agreement.

## **A.9 Term and Termination**

### **A.9.1 Term**

This Agreement shall commence as of the Effective Date and, unless earlier terminated in accordance with this Section A.9, continue for an initial term of one (1) year (the "Initial Term") and thereafter, for additional subsequent terms of one year (each a "Renewal Term" and together with the Initial Term, the "Term"), subject to QPA's successful completion of all applicable re-qualification requirements for each Renewal Term.

### **A.9.2 Termination by QPA**

QPA may terminate this Agreement at any time upon thirty (30) days' written notice to PCI SSC. Notwithstanding Section A.10.1 below, any notice or other written communication (including by electronic mail) from QPA pursuant to which or to the effect that QPA requests, notifies, elects, opts, chooses, decides or otherwise indicates its desire to cease participation in the QPA Program, be removed from the QPA List or terminate this Agreement shall be deemed to constitute notice of termination of this Agreement, and QPA's QPA Program Qualification, by QPA pursuant to this Section, and thereafter, notwithstanding the thirty (30) day notice period provided for in the preceding sentence and without any further action by QPA, PCI SSC may immediately remove QPA from the QPA List and may terminate this Agreement effective upon written notice to QPA.

### **A.9.3 Termination by PCI SSC**

PCI SSC may terminate this Agreement effective as of the end of the then-current Term by providing QPA with written notice of its intent to terminate or not to renew this Agreement at least sixty (60) days prior to the end of the then-current Term. Additionally, PCI SSC may terminate this Agreement: (i) with written notice upon QPA's voluntary or involuntary bankruptcy, receivership, reorganization dissolution or liquidation under state or federal law that is not otherwise dismissed within thirty (30) days; (ii) with written notice upon QPA's breach of any representation or warranty under this Agreement; (iii) with fifteen (15) days' prior written notice following QPA's breach of any other term or provision of this Agreement (including without limitation, QPA's failure to comply with any of the QPA Requirements), provided such breach remains uncured when such 15-day period has elapsed; (iv) in accordance with Section A.9.5 below; (v) if PCI SSC ceases to operate the QPA Program, whether with or without replacing it with any other program; or (vi) if PCI SSC determines in its sole discretion that remaining a party hereto or performing any of its obligations hereunder has caused, will cause, or is likely to cause PCI SSC to violate any applicable statute, law, regulation, or other legal or regulatory requirement.

#### **A.9.4 Effect of Termination**

Upon any termination or expiration of this Agreement: (i) QPA will be removed from the QPA List; (ii) QPA shall immediately cease all advertising and promotion of its Qualification and status as a QPA Company, and its listing(s) on the QPA List, and ensure that it and its employees do not state or imply that any employee of QPA is a “QPA Employee,” or a “QPA” or otherwise qualified by PCI SSC under the QPA Program; (iii) QPA shall immediately cease soliciting for and performing all Services (including but not limited to processing of PIN ROCs) in connection with the QPA Program, provided that QPA shall complete any and all such Services that were contracted with QPA Company clients prior to such expiration or the notice of termination if and to the extent instructed by PCI SSC in writing; (iv) to the extent QPA is instructed to complete any such Services pursuant to preceding clause (iii), QPA will deliver all corresponding outstanding PIN ROCs and related reports within the time contracted with the QPA Company client, (v) QPA shall remain responsible for all of the obligations, representations and warranties hereunder with respect to all PIN ROCs and related reports submitted by QPA to PCI SSC or any other person or entity; (vi) QPA shall return or destroy all PCI SSC and third party property and Confidential Information in accordance with the terms of Section A.6; (vii) if requested by PCI SSC, QPA shall obtain (at QPA’s sole cost and expense) the services of a replacement QPA Company acceptable to PCI SSC for purposes of completing those Services for which QPA was engaged in its capacity as a QPA Company prior to such expiration or the notice of termination but which QPA has not been instructed to complete pursuant to Section (iii) above; (viii) QPA shall, within fifteen (15) days of such expiration or the notice of termination, in a manner acceptable to PCI SSC, notify those of its QPA Company clients with which QPA is then engaged to perform any PCI PIN Assessment or related Services of such expiration or termination; (ix) if requested by PCI SSC, QPA shall within fifteen (15) days of such request, identify to PCI SSC in writing all QPA Company clients with which QPA was engaged to perform such Services immediately prior to such expiration or notice of termination and the status of such Services for each; and (x) notwithstanding anything to the contrary in this Agreement, PCI SSC may notify any of its Members and any acquirers, QPA Company clients or others of such expiration or termination and the reason(s) therefor. The provisions of Sections A.5.4, A.6, A.7, A.9.4 and A.10 of this Agreement shall survive the expiration or termination of this Agreement for any or no reason.

#### **A.9.5 Revocation**

(a) Without limiting the rights of PCI SSC as set forth elsewhere in this Agreement, in the event that PCI SSC determines in its sole but reasonable discretion that QPA meets any condition for revocation of its Qualification as a QPA Company as established by PCI SSC from time to time (satisfaction of any such condition, a “Violation”), including without limitation, any of the conditions identified as or described as examples of Violations herein or in the *QPA Qualification Requirements*, PCI SSC may, effective immediately upon notice of such Violation to QPA, revoke such Qualification from QPA (“Revocation”), and such revoked Qualification shall be subject to reinstatement pending a successful appeal in accordance with Section A.9.5(b) below and PCI SSC policies and procedures.

- (b) In the event of any QPA Program Revocation: (i) QPA will be removed from the QPA List and/or its listing(s) thereupon may be annotated as PCI SSC deems appropriate, (ii) QPA must comply with Section A.9.4 above in the manner otherwise required if this Agreement had been terminated as of the effective date of such Revocation, (iii) QPA will have a period of thirty (30) days from the date QPA is given notice of the corresponding Violation to submit its written request for appeal to the PCI SSC Program Manager for the QPA Program; (iv) QPA shall, within fifteen (15) days of such Revocation, in a manner acceptable to PCI SSC, provide notice of such Revocation to those of its QPA Company clients with which QPA is then engaged to perform PCI PIN Assessments or related Services for which such revoked Qualification is required and, if applicable, of any conditions, restrictions or requirements of such Revocation that may impact its ability to perform such PCI PIN Assessments or related Services for such QPA Company clients going forward; and (v) notwithstanding anything to the contrary in this Agreement, PCI SSC may notify any of its Members and any acquirers, QPA Company clients or others of such Revocation and the reason(s) therefor. In the event QPA fails to submit a request for appeal within the allotted 30-day period or such request is denied, this Agreement shall automatically terminate and QPA's right to such appeal shall be forfeited effective immediately as of the end of such period or such denial, as applicable.
- (c) All Revocation appeal proceedings will be conducted in accordance with such procedures as PCI SSC may establish from time to time for the QPA Program, PCI SSC will review all relevant evidence submitted by QPA and each complainant (if any) in connection with therewith, and PCI SSC shall determine whether termination of QPA Program Qualification is warranted or, in the alternative, no action, or specified remedial actions shall be required. All determinations of PCI SSC regarding Revocation and any related termination or appeals shall be final and binding upon QPA. If PCI SSC determines that termination is warranted, then effective immediately and automatically upon such determination, QPA's QPA Program Qualification and this Agreement shall terminate. If PCI SSC determines that such termination is not warranted, the Revocation shall be lifted, such Qualification shall be reinstated, and the listing of QPA that was removed from the QPA List as a result of such Revocation shall be reinstated. If PCI SSC determines that remedial action is required, PCI SSC shall notify QPA and may establish a date by which such remedial action must be completed; provided, however, that unless otherwise agreed by PCI SSC in writing the Revocation shall not be lifted, and QPA shall not be reinstated on the QPA List, unless and until such time as QPA has completed such remedial action; and provided, further, that if QPA fails to complete any required remedial actions by the date (if any) established by PCI SSC for completion thereof, PCI SSC may terminate QPA's QPA Program Qualification and this Agreement, effective immediately as of or any time after such date.

## A.10 General Terms

### A.10.1 Notices

All notices required under this Agreement shall be in writing and shall be deemed given when delivered (a) personally, (b) by overnight delivery upon written verification of receipt, (c) by facsimile or electronic mail transmission upon electronic transmission confirmation or delivery receipt, or (d) by certified or registered mail, return receipt requested, five (5) days after the date of mailing. Notices from PCI SSC to QPA under this Agreement shall be sent to the attention of the Primary Contact named, and at the location specified, on the signature page of this Agreement. Notices from QPA to PCI SSC under this Agreement shall be sent to the PCI SSC signatory identified on the signature page of this Agreement, at 401 Edgewater Place, Suite 600, Wakefield, Massachusetts 01880. A party may change its addressee and address for notices by giving notice to the other party pursuant to this Section A.10.1. Notwithstanding (and without limitation of) the foregoing: (i) any notice from PCI SSC to QPA hereunder may be given and shall be deemed to have been effectively delivered in writing when posted to the secure portal designated or reserved by PCI SSC for the applicable PCI SSC Program(s); and (ii) any notice from PCI SSC to QPA of any change in Fees may be given and shall be deemed to have been effectively delivered in writing when posted to the PCI SSC Program Fee Schedule on the Website.

### A.10.2 Audit and Financial Statements

- (a) QPA shall allow PCI SSC or its designated agents access during normal business hours throughout the Term and for six (6) months thereafter to perform audits of QPA's facilities, operations and records of Services to determine whether QPA has complied with this Agreement. QPA also shall provide PCI SSC or its designated agents during normal business hours with books, records and supporting documentation adequate to evaluate QPA's performance hereunder. Upon request, QPA shall provide PCI SSC with a copy of its most recent audited financial statements or those of its parent company which include financial results of QPA, a letter from QPA's certified public accountant or other documentation acceptable to PCI SSC setting out QPA's current financial status and warranted by QPA to be complete and accurate. PCI SSC acknowledges that any such statements that are non-public are Confidential Information, and shall restrict access to them in accordance with the terms of this Agreement.
- (b) Notwithstanding anything to the contrary in Section A.6 of this Agreement, in order to assist in ensuring the reliability and accuracy of QPA's PCI PIN Assessments, QPA hereby agrees to comply with all quality assurance procedures and requirements established or imposed by PCI SSC from time to time in connection with the QPA Program (including but not limited to conditions and requirements imposed in connection with remediation, revocation or any other Qualification status) and that, within 15 days of any written request by PCI SSC, QPA hereby agrees to provide to PCI SSC such Assessment Results and Related Materials (defined below) as PCI SSC may reasonably request with respect to any QPA Company client for which QPA has performed a PCI PIN Assessment. Each agreement between QPA and each of its QPA Company clients (each a "Client Agreement") shall include such provisions as may be necessary or appropriate, or otherwise required by PCI SSC, to ensure that QPA has all rights, licenses and other permissions necessary for QPA to comply with its obligations and requirements pursuant to this Agreement, with no conditions, qualifications or other terms (whether in such Client Agreement or otherwise) that might tend to nullify, impair or render

unenforceable QPA's right to disclose such Assessment Results and Related Materials as required by this Section. Any failure of QPA to comply with this Section A.10.2 shall be deemed to be a breach of QPA's representations and warranties under this Agreement for purposes of Section A.9.3, and upon any such failure, PCI SSC may terminate QPA's Qualification as a QPA Company, remove QPA's name from the QPA List and/or terminate this Agreement in its sole discretion, upon notice to QPA. For purposes of the foregoing, "Assessment Results and Related Materials" means, with respect to the QPA Program: (1) all PIN ROCs, AOVs, and related or similar information, reports, materials and assessment results generated and/or obtained in connection with QPA's performance of PCI PIN Assessments as part of the QPA Program, including without limitation, all workpapers, notes and other materials and information generated or obtained in connection therewith in any form, and (2) complete and accurate copies of the provisions of each Client Agreement that relates to or otherwise impacts QPA's ability to comply with its disclosure obligations pursuant to this Agreement; provided that, in each case: (A) any materials otherwise required to be provided to PCI SSC pursuant to this Section may (or shall, as the case may be) be redacted to the extent necessary to comply with applicable law and/or permitted pursuant to PCI SSC policies and procedures, including but not limited to redaction of information regarding pricing, delivery process, and/or confidential and proprietary information of the QPA Company client (and/or its customers) if such redaction is in accordance with PCI SSC policy, does not eliminate or obscure any language (or the intent or meaning thereof) that may tend to nullify, impair or render unenforceable QPA's right to disclose Assessment Results and Related Materials to PCI SSC as required by this Section, and is as limited as reasonably possible; and (B) upon request, QPA shall provide to PCI SSC a written certification that such redaction complies with preceding clause (A) executed by an officer of QPA.

### **A.10.3 Governing Law; Severability**

Any dispute in any way arising out of or in connection with the interpretation or performance of this Agreement, which cannot be amicably settled within thirty (30) days of the written notice of the dispute given to the other party by exercising the best efforts and good faith of the parties, shall be finally settled by the courts of Delaware (United States of America) in accordance with Delaware law without resort to its conflict of laws provisions. Each of the parties irrevocably submits to the nonexclusive jurisdiction of the United States District Courts for the State of Delaware and the local courts of the State of Delaware and waives any objection to venue in said courts. Should any individual provision of this Agreement be or become void, invalid or unenforceable, the validity of the remainder of this Agreement shall not be affected thereby and shall remain in full force and effect, in so far as the primary purpose of this Agreement is not frustrated.

### **A.10.4 Entire Agreement; Modification; Waivers**

The parties agree that this Agreement, including the QPA Qualification Requirements and any other documents, addenda, supplements, amendments, appendices, exhibits, schedules or other materials incorporated herein by reference (each of which is hereby incorporated into and made a part of this Agreement by this reference), is the exclusive statement of the agreement between the parties with respect to the subject matter hereof, which supersedes and merges all prior proposals, understandings and all other agreements, oral or written, between the parties with respect to such subject matter (including without limitation, if applicable, each prior *Qualified PIN Assessor (QPA) Agreement* between QPA and PCI SSC). This Agreement may be modified, altered or amended only (i) by written instrument duly executed by both parties or (ii) by PCI SSC

upon thirty (30) days' written notice to QPA, provided, however, that if QPA does not agree with such unilateral modification, alteration or amendment, QPA shall have the right, exercisable at any time within the aforementioned thirty (30) day period, to terminate this Agreement upon written notice of its intention to so terminate to PCI SSC. Any such unilateral modification, alteration or amendment will be effective as of the end of such 30-day period unless the Agreement is earlier terminated by QPA pursuant to the preceding sentence. The waiver or failure of either party to exercise in any respect any right provided for in this Agreement shall not be deemed a waiver of any further right under this Agreement.

#### **A.10.5 Assignment**

QPA may not assign this Agreement, or assign, delegate or subcontract any of its rights and/or obligations under this Agreement (including but not limited to by subcontracting any of the foregoing to a related party or affiliate), without the prior written consent of PCI SSC, which consent PCI SSC may grant or withhold in its absolute discretion.

#### **A.10.6 Independent Contractors**

The parties to this Agreement are independent contractors and neither party shall hold itself out to be, nor shall anything in this Agreement be construed to constitute either party as the agent, representative, employee, partner, or joint venture of the other. Neither party may bind or obligate the other without the other party's prior written consent.

#### **A.10.7 Remedies**

All remedies in this Agreement are cumulative, in addition to and not in lieu of any other remedies available to either party at law or in equity, subject only to the express limitations on liabilities and remedies set forth herein.

#### **A.10.8 Counterparts**

This Agreement may be signed in two or more counterparts, any or all of which may be executed by exchange of facsimile and/or electronic transmission, each of which shall be deemed an original, but all of which together shall constitute one and the same instrument.

#### **A.10.9 Conflict**

In the event of any express conflict or inconsistency between the terms and provisions of this Agreement and terms and provisions of the QPA Qualification Requirements, this Agreement shall control. In the event of any express conflict or inconsistency between the terms and provisions of this Agreement and the terms and provisions of any related QPA Program policies established by PCI SSC from time to time, the conflicting or inconsistent terms and provisions of such policies shall control, but only to the extent necessary to resolve such conflict or inconsistency. Any and all disputes or disagreements regarding any such conflict or inconsistency shall be resolved by PCI SSC in its sole but reasonable discretion, and all determinations of PCI SSC in this regard shall be final and binding.

#### **A.10.10 No Third-Party Beneficiaries**

Except as expressly provided herein, the provisions of this Agreement are for the benefit of the parties hereto only, no third-party beneficiaries are intended and no third party may seek to enforce or benefit from the provisions hereof.

*[remainder of page intentionally left blank]*

## Appendix B: Insurance Coverage

Prior to the commencement of the Services under this agreement, the QPA Company (“Security Assessor”) shall procure the following insurance coverage, at its own expense, with respect to the performance of such Services. Such insurance shall be issued by financially responsible and properly licensed insurance carriers in the jurisdictions where the Services are performed and rated at least A VIII by *Best’s Rating Guide* (or otherwise acceptable to PCI SSC) and with minimum limits as set forth below. Such insurance shall be maintained in full force and effect for the duration of this agreement and any renewals thereof:

- WORKERS’ COMPENSATION: Statutory Workers Compensation as required by applicable law and
- EMPLOYER’S LIABILITY with a limit of \$1,000,000
- COMMERCIAL GENERAL LIABILITY INSURANCE including PRODUCTS, COMPLETED OPERATIONS, ADVERTISING INJURY, PERSONAL INJURY and CONTRACTUAL LIABILITY INSURANCE with the following minimum limits for Bodily Injury and Property Damage on an Occurrence basis: \$1,000,000 per occurrence and \$2,000,000 annual aggregate. PCI SSC to be added as “Additional Insured.” The policy Coverage Territory must include the entire Region(s) in which the QPA Company has qualified to operate.
- COMMERCIAL AUTOMOBILE INSURANCE including owned, leased, hired, or non-owned autos subject to minimum limits of \$1,000,000 per accident
- CRIME/FIDELITY BOND including first-party employee dishonesty, robbery, fraud, theft, forgery, alteration, mysterious disappearance and destruction. Coverage must also include third-party employee dishonesty, i.e., coverage for claims made by the QPA Company’s client against the QPA Company for theft committed by the QPA Company’s employees. The minimum limit shall be \$1,000,000 each loss and annual aggregate. The policy Coverage Territory must include the entire Region(s) in which the QPA Company is qualified to operate.
- TECHNOLOGY ERRORS & OMISSIONS, CYBER-RISK and PRIVACY LIABILITY INSURANCE covering liabilities for financial loss resulting or arising from acts, errors or omissions in rendering computer or information technology Services, or from data damage/destruction/corruption, including without limitation, failure to protect privacy, unauthorized access, unauthorized use, virus transmission, denial of service and loss of income from network security failures in connection with the Services provided under this agreement with a minimum limit of two million dollars (\$2,000,000) each claim and annual aggregate. The policy Coverage Territory must include the entire Region(s) in which the QPA Company is qualified to operate.

If any of the above insurance is written on a claims-made basis, then Security Assessor shall maintain such insurance for five (5) years after the termination of this agreement. The limits shown in the appendix may be written in other currencies, but should be the equivalent of the limits in US dollars shown here.

Without limiting Security Assessor’s indemnification duties as outlined in the Indemnification Section herein, PCI SSC shall be named as an additional insured under the Commercial General Liability for any claims and losses arising out of, allegedly arising out of or in any way connected to the Security Assessor’s performance of the Services under this agreement. The insurers shall agree that the Security Assessor’s insurance is primary and any insurance maintained by CPS SSC shall be excess and non-contributing to the Security Assessor’s insurance.

Prior to commencing of services under this agreement and annually thereafter, Security Assessor shall furnish a certificate, satisfactory to PCI SSC from each insurance company evidencing that the above insurance is in force in compliance with the terms of this insurance section, stating policy numbers, dates of expiration and limits of liability, and further providing that Security Assessor will endeavor to provide at least thirty (30) days' prior written notice in the event the insurance is canceled. In addition to the certificate of insurance, Security Assessor shall provide copies of the actual insurance policies if requested by PCI SSC at any time. Security Assessor shall send Certificate(s) of Insurance confirming such coverage according to the directions in Section 2.3 of this document. Fulfillment of obligations to procure insurance shall not otherwise relieve Security Assessor of any liability hereunder or modify Security Assessor's obligations to indemnify PCI SSC.

*In the event that Security Assessor subcontracts or assigns any portion of the Services in this agreement, the Security Assessor shall require any such subcontractor to purchase and maintain insurance coverage and waiver of subrogation as required herein.*

WAIVER OF SUBROGATION: Security Assessor agrees to waive subrogation against PCI SSC for any injuries to its employees arising out of or in any way related to Security Assessor's performance of the Service under this agreement. Further, Security Assessor agrees that it shall ensure that the Workers' Compensation/Employer's Liability insurers agree to waive subrogation rights, in favor of PCI SSC, for any claims arising out of or in any way connected to Security Assessor's performance of the Services under this agreement.

## Appendix C: QPA Company Application

Please provide the information requested in Section 1 below, check each applicable box and complete the fields in Sections 2–4 below, and sign where indicated at the end of this QPA Company Application.

- The Company certifies it is currently a PCI QSA Company in good standing. (“Exempt from” items are indicated by footnote “1” as part of initial QPA Company Application process)

### Applicant QPA Company (the “Company”) Information – Section 1

Company Name:				
<b>Primary Contact Name:</b>		Job Title:		
Telephone:		E-mail:		
Business Address:		City:		
State/Province:		Country:	ZIP/Postal Code:	
<b>QA Contact Name:</b>		Job Title:		
Telephone:		E-mail:		
Business Address:		City:		
State/Province:		Country:	ZIP/Postal Code:	
<b>Secondary Contact Name:</b>		Job Title:		
Telephone:		E-mail:		
Business Address:		City:		
State/Province:		Country:	ZIP/Postal Code:	
URL:				

- The Company acknowledges and agrees that in order to participate as a QPA Company in the QPA Program, it must satisfy all of the requirements specified in the QPA Qualification Requirements and supporting documents

## QPA Company Business Requirements – Section 2

- The Company acknowledges the minimum business requirements and related information that must be provided to PCI SSC regarding the Company's business legitimacy, independence, and required insurance coverage pursuant to Section 2 of the QPA Qualification Requirements, and agrees to comply with such requirements.

### Business Legitimacy – 2.1.2 Provisions

- The Company certifies that it is a legal entity<sup>1</sup>.
- The Company certifies that it is providing to PCI SSC herewith a copy of its current formation document or equivalent (the "Business License"). (Refer to the Documents Library on the Website – *Business License Requirements* for more information.)<sup>1</sup>

Year of incorporation/formation of Company:

Regions where services will be offered: (Asia-Pacific, Canada, CEMEA (Central Europe, Middle East, Africa) Europe, LAC (Latin America, Caribbean), USA):

Describe any past or present allegations or convictions of any fraudulent or criminal activity involving the company (and/or company principals), and the status and resolution:

Describe any past or present appeals or revocations of any qualification issued by PCI SSC to the Company (or any predecessor entity or, unless prohibited by applicable law, any QPA Employee of any of the foregoing), and the current status and any resolution thereof:<sup>1</sup>

### Independence – 2.2.2 Provisions

- The Company hereby acknowledges and agrees that it must adhere to professional and business ethics, perform its duties with objectivity, and limit sources of influence that might compromise its independent judgment in performing PCI PIN Assessments.
- The Company hereby certifies that it has a code-of-conduct policy and agrees to provide that policy to PCI SSC upon request.
- The Company hereby agrees to adhere to all independence requirements as established by PCI SSC, including without limitation, all items listed in Section 2.2.1 of the QPA Qualification Requirements.
- Below or attached hereto are (a) a description of the Company's practices for maintaining and assuring assessor independence, including but not limited to, the Company's practices, organizational structures, separation of duties, rules, and employee education in place to prevent conflicts of interest, and (b) copies of all written Company policies relating to any of the foregoing.<sup>1</sup>

<sup>1</sup> QSA Companies in good standing will have already provided these materials and will not be required to resubmit them as part of the initial QPA Company application process if there have been no changes to such materials since those materials were last submitted to PCI SSC.

## QPA Company Business Requirements – Section 2 (continued)

### Independence – 2.2.2 Provisions (continued)

- The Company hereby:
- Agrees to maintain and adhere to professional and business ethics, perform its duties with objectivity, and limit sources of influence that might compromise its independent judgment in performing PCI PIN Assessments.
  - Agrees to maintain and adhere to a code-of-conduct policy and provide the policy to PCI SSC upon request.
  - Agrees to adhere to all independence requirements as established by PCI SSC, including without limitation, all items listed in Section 2.2.1 of the QPA Qualification Requirements.
  - Agrees not to undertake to perform any PCI PIN Assessment of any entity that it controls, is controlled by, is under common control with, or in which it holds any investment.
  - Agrees that it has not and will not have offered or provided (and has not and will not have been offered or received) to (or from) any employee of PCI SSC or any customer, any gift, gratuity, service, or other inducement (other than compensation in an arm's-length transaction), in order to enter into the QPA Agreement or any agreement with a customer, or to provide QPA-related services.
  - Agrees to fully disclose in the PIN Report on Compliance if the Company assesses any customer that uses any security-related device, application, product or solution that have been developed, manufactured, sold, resold, licensed or otherwise made available to the applicable customer by the Company, or to which the Company owns the rights, or that the Company has configured or manages, including, but not limited to the items described in Section 2.2.1 of the QPA Qualification Requirements.
  - Agrees that when any of its QPA Employees recommends remediation actions that include any solution or product of the Company, the QPA Employee will also recommend other market options that exist.
  - Agrees that the Company has and will maintain separation of duties controls in place to ensure that its QPA Employees conducting PCI PIN Assessments are independent and not subject to any conflict of interest.
  - Agrees that its QPA Employees will be employed by only one QPA Company at any given time.
  - Agrees not to use its status as a "listed QPA" to market services unnecessary to bring clients into compliance with the PCI PIN Standard.
  - Agrees not to misrepresent any requirement of the PCI PIN Standard in connection with its promotion or sales of services to clients, and not to state or imply that the PCI PIN Standard requires usage of any of the Company's products or services.

### Insurance Coverage – 2.3.2 Provisions

- The Company agrees that at all times while its QPA Agreement is in effect, Company will maintain sufficient insurance, insurers, coverage, exclusions, and deductibles that PCI SSC reasonably requests to adequately insure the Company for its obligations and liabilities under the QPA Agreement, including without limitation the Company's indemnification obligations.
- The Company hereby acknowledges and agrees to adhere to all requirements for insurance coverage required by PCI SSC, including without limitation the requirements in Appendix B, "Insurance Coverage," which includes details of required insurance coverage.

## QPA Company Business Requirements – Section 2 (continued)

### Insurance Coverage – 2.3.2 Provisions (continued)

- The Company hereby certifies to PCI SSC that, along with this application, the Company is providing to PCI SSC a proof-of-coverage statement demonstrating that its insurance coverage matches locally set insurance coverage requirements.<sup>1</sup>
- The Company hereby agrees not to subcontract or assign any portion of the QPA services without first (a) obtaining the prior written consent of PCI SSC (see Section 3.2.1) and (b) providing to PCI SSC proof-of-coverage statements covering all such subcontractors and demonstrating that such insurance satisfies all applicable PCI SSC insurance coverage requirements (see Appendix B).
- A copy of the Company's bound insurance coverage is attached to this application.<sup>1</sup>

### Fees – 2.4.1 Requirements

- The Company acknowledges that it will be charged an application processing fee, a QPA Company fee and annual fees for each QPA's PCI SSC training.
- The Company agrees to pay all such fees upon invoice from PCI SSC (or as part of the QPA training registration process, if applicable), and that any such fees invoiced by PCI SSC will be made payable to PCI SSC according to instructions provided on the corresponding invoice.

### QPA Agreement – 2.5.1 Requirements

- The Company acknowledges and agrees that along with its completed application package it is providing to PCI SSC a QPA Agreement between PCI SSC and the Company, in unmodified form, signed by a duly authorized officer of the Company.

### PCI SSC Code of Professional Responsibility – 3.3.1 Requirements

- The Company acknowledges and agrees that it has read and understands the PCI SSC Code of Professional Responsibility, and hereby agrees to advocate, continuously adhere to, and support the terms and provisions thereof.

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<sup>1</sup> QSA Companies in good standing will have already provided these materials and will not be required to resubmit them as part of the initial QPA Company application process if there have been no changes to such materials since those materials were last submitted to PCI SSC.

## QPA Capability Requirements – Section 3

### QPA Company Skills and Experience – 3.1.2 Provisions

#### 3.1 QPA Company Services and Experience

*Note: These sections are intended to draw out specific experience about the company. The company must provide examples (including the timeframe) of how its work experience meets the Qualified PIN Assessor Program requirements.<sup>1</sup>*

- The Company represents and warrants that it currently possesses (and at all times while it is a QPA Company will continue to possess) technical security assessment experience similar or related to PCI PIN Assessments, and that it has (and must have) a dedicated security practice that includes staff with specific job functions that support the security practice.

#### **Knowledge of cryptographic techniques including cryptographic algorithms, key management, and key lifecycle:**

*Describe the company's knowledge and expertise of cryptographic techniques and the Company's role ((e.g., implementation, developer, management, etc.). For example, the types of cryptography, such as hashing, symmetric, asymmetric; the algorithms, such as AES, TDES, RSA, Diffie-Hellman, elliptic curve, key management implementations or assessments including descriptions of how keys are stored, access privileges, expected incident response when/if keys were compromised; and lifecycle management (rotation, destruction, revocation).*

Total time: Years          Months

#### **Knowledge of industry standards for cryptographic techniques and key management, including but not limited to ISO 11568 and 13491, ANSI X9.24 and X9.97, and FIPS 140-2.**

*Describe the Company's expertise and direct responsibility for implementing, operating, and/or assessing cryptographic systems and/or key management functions. For example, implementing and managing key-management functions, or performing lab evaluations of cryptographic systems against NIST, ANSI, or ISO standards.*

Total time: Years          Months

#### **Knowledge of Public Key Infrastructure (PKI) and the role and operations of a Certification Authority (CA) and Registration Authority (RA):**

*Describe the Company's expertise with digital certificates. For example, obtaining, generating, and deploying digital certificates, methods to protect or store digital certificates, certificate revocation, etc.*

Total time: Years          Months

#### **Knowledge of Hardware Security Modules (HSMs) operations, policies, and procedures:**

*Describe the Company's expertise with HSMs. For example, HSM configuration, deployment, use, and developing related policies/procedures.*

Total time: Years          Months

<sup>1</sup> QSA Companies in good standing will have already provided these materials and will not be required to resubmit them as part of the initial QPA Company application process if there have been no changes to such materials since those materials were last submitted to PCI SSC.

**QPA Capability Requirements – Section 3 (continued)**

**Knowledge of POI key-injection systems and techniques including Key Loading Devices (KLDs) and key management methods, such as "Master/Session Key," "DUKPT":**

*Describe the Company's expertise with key injection. For example, types of keys loaded, KLDs, key management methods, etc.*

Total time: Years                  Months

**Knowledge of physical security techniques for high-security areas:**

*Describe the Company's expertise with physically securing systems and rooms such as badge systems, entry logs, man-traps, physical keys, etc.*

Total time: Years                  Months

**Company acknowledgements**

- The Company acknowledges and agrees that all of the above skill sets will be present and fully utilized on every PCI PIN Assessment.
- The Company acknowledges and agrees that in order to perform or manage any PCI PIN Assessment it must be qualified by PCI SSC as, and in Good Standing or in compliance with remediation as a QPA Company.
- The Company acknowledges and agrees that it must fulfill all QPA Qualification Requirements, all QPA Company Requirements, and comply with all terms and provisions of the QPA Agreement, any other agreements executed with PCI SSC, and all other applicable policies and requirements of the QPA Program, as mandated or imposed by PCI SSC from time to time, including but not limited to all requirements in connection with PCI SSC's quality assurance initiatives, remediation, and revocation.

**QPA Capability Requirements – Section 3 (continued)**

**Additional Deliverables for QPA Companies**

Two client references from relevant security engagements within the last 12 months<sup>1</sup>:

Client Company Name:		From (date):	To (date):
Contact Name:		Job Title:	
Telephone or e-mail:			
State/Province:		Country:	

Client Company Name:		From (date):	To (date):
Contact Name:		Job Title:	
Telephone or e-mail:			
State/Province:		Country:	

Total number of Company employees on staff:

The number of QPA Employees expected to perform PCI PIN Assessments:

Describe any additional evidence of a dedicated security practice within the Company<sup>1</sup>:

Describe other core business offerings:

Languages supported by the applicant QPA Company:

<sup>1</sup> QSA Companies in good standing will have already provided these materials and will not be required to resubmit them as part of the initial QPA Company application process if there have been no changes to such materials since those materials were last submitted to PCI SSC.

#### QPA Administrative Requirements – Section 4

- The Company hereby acknowledges and agrees to the administrative requirements for QPA Companies set forth in the QPA Qualification Requirements, including company contacts, background checks, adherence to PCI PIN Security procedures, quality assurance, and protection of confidential and sensitive information.

#### Background Checks – 4.2.2 Provisions

- The Company agrees that its policies and hiring procedures must include performing background checks and satisfying the provisions in Section 4.2.2 (to the extent legally permitted within the applicable jurisdiction) when hiring each applicant QPA Employee.

Below is a summary description of the Company's personnel background check policies<sup>1</sup>:

The Company's personnel background check policies and procedures include the following (*to the extent legally permitted within the applicable jurisdiction*)<sup>1</sup>:

- Verification of aliases (when applicable)
- Reviewing records of any criminal activity, such as felony (or non-US equivalent) convictions or outstanding warrants
- Annually review records of any criminal activity, such as felony (or non-US equivalent) convictions or outstanding warrants
- Minor offenses (for example, misdemeanors or non-US equivalents) are allowed, but major offenses (for example, felonies or non-US equivalents) automatically disqualify an employee from serving as a QPA Employee

- The Company understands and agrees that, upon request, it must provide to PCI SSC the background check history for each of its QPA Employees, to the extent legally permitted within the applicable jurisdiction.

#### Internal Quality Assurance – 4.3.2 Provisions

- The Company acknowledges and agrees that it must adhere to all quality assurance requirements described in the QPA Qualification Requirements and supporting documentation, must have a quality assurance program, documented in its Quality Assurance manual, and must maintain and adhere to a documented quality assurance process and manual that includes all items described in Section 4.3.1 of the QPA Qualification Requirements.
- The Company acknowledges and agrees that its internal quality assurance reviews must be performed by qualified personnel and must cover assessment procedures performed, supporting documentation, information documented in the PIN ROC related to the appropriate selection of system components, sampling procedures, compensating controls, remediation recommendations, proper use of payment definitions, consistent findings, and thorough documentation of results.

<sup>1</sup> QSA Companies in good standing will have already provided these materials and will not be required to resubmit them as part of the initial QPA Company application process if there have been no changes to such materials since those materials were last submitted to PCI SSC.

#### QPA Administrative Requirements – Section 4 (continued)

The Company acknowledges and agrees that as a QPA Company, it must at its sole cost and expense:

- At all times maintain and adhere to the internal quality assurance requirements as described in Section 4.3.1 of the QPA Qualification Requirements.
- Provide to PCI SSC, upon request and from time to time, a complete copy of the Company's quality assurance manual, in accordance with the QPA Qualification Requirements and supporting documentation.
- Permit PCI SSC, upon request from time to time, to conduct audits of the Company and/or to conduct site visits.
- Inform each Company PCI PIN Assessment client of the *QPA Feedback Form* (available on the Website), upon commencement of the PCI PIN Security Assessment for that client.
- Conduct all PCI PIN Security Assessments on-site at the applicable client's facilities.

#### Protection of Confidential and Sensitive Information – 4.4.2 Provisions

- The Company currently has and agrees to adhere to a documented process for protection of confidential and sensitive information, which includes adequate physical, electronic, and procedural safeguards consistent with industry-accepted practices to protect confidential and sensitive information against any threats or unauthorized access during storage, processing, and/or communicating of this information.
- The Company must maintain the privacy and confidentiality of information obtained in the course of performing its duties under the QPA Agreement, unless (and to the extent) disclosure is expressly permitted thereunder.
- The Company's confidential and sensitive data protection handling policies and practices include all physical, electronic, and procedural safeguards described in Section 4.4 of the QPA Qualification Requirements.
- The Company agrees to provide PCI SSC a blank copy of the confidentiality agreement that it requires each QPA to sign (include a blank copy of such confidentiality agreement with this application)<sup>1</sup>.

#### Evidence (Workpaper) Retention – 4.5.2 Provisions

- The Company has an evidence-retention policy and procedures per Section 4.5.1 of the QPA Qualification Requirements and agrees to retain all records created and/or obtained during each PCI PIN Security Assessment for a minimum of three (3) years.
- The Company has and agrees to adhere to a documented process for securely maintaining digital and/or hard copies of all case logs, Assessment Results, workpapers, notes, and other information created and/or obtained by the Company during each PCI PIN Security Assessment.
- The Company agrees to make the foregoing materials and information available to PCI SSC upon request for a minimum of three (3) years.
- The Company agrees to provide a copy of the foregoing evidence-retention policy and procedures to PCI SSC upon request.

#### Security Incident Response – 4.6.2 Provisions

- The Company has a security incident-response plan and procedures per Section 4.6 of the QPA Qualification Requirements and agrees to retain all records created and/or obtained in connection with the discovery and response regarding the applicable Incident for a minimum of three (3) years.

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<sup>1</sup> QSA Companies in good standing will have already provided these materials and will not be required to resubmit them as part of the initial QPA Company application process if there have been no changes to such materials since those materials were last submitted to PCI SSC.

**QPA Administrative Requirements – Section 4 (continued)**

- The Company's security incident-response plan includes instructions and procedures for reporting and documenting evidence of each Incident.

**Signature**

**By signing below, the undersigned hereby:**

- (a) Represents and certifies to PCI SSC that (s)he is an officer of the Company and is duly authorized to legally bind the Company to the terms of this QPA Company Application; and
- (b) Both individually and by and on behalf of the Company: (i) represents and certifies that the information provided in this QPA Company Application is true, correct, and complete; and (ii) acknowledges, accepts, agrees to, and makes the attestations and certifications set forth in (as the case may be) each of the statements checked (or otherwise marked) in this QPA Company Application above.

<b>Legal Name of Applicant QPA Company</b>			
Officer:		Title:	
By:			
<i>Duly authorized officer signature</i> ↑		<i>Date</i> ↑	

## Appendix D: QPA Employee Application

For each individual applying for qualification as a QPA Employee (each a “Candidate”), the QPA Company or applicant QPA Company employing such individual (the “Company”) must submit to PCI SSC a copy of this QPA Employee Application, completed and executed by such Candidate.

### Company Information

Company Name:

### Candidate Information

Name:		Job Title:	
Telephone:		E-mail:	
Business Address:		City:	
State/Province:		Country:	
		ZIP/Postal Code:	
URL:			

- The applicant is an existing PIN Assessor for a Participating Payment Brand or an assessor with Network Security Compliance for PIN and key management training with a current TR39 CTGA certification and
- Have performed technical PIN assessments against PCI PIN Security Requirements on external entities in the last two (2) years.
  - Are employed by a QPA Company.

(If yes, this applicant will be exempt from Sections 3.2.1.1. of the QPA Qualifications Requirements until March 1, 2021. Please complete this form for information purposes only)

### QPA Employee Skills, Experience and Education

Provide examples of work or a description of the Candidate's experience with cryptography and key management (at least three years) in cryptographic techniques including cryptographic algorithms, key management, and key lifecycle:

#### Examples of work or description of the Candidate's experience with *cryptography*:

*Describe the types of cryptography the Candidate has used, such as hashing, symmetric, asymmetric, and algorithms used such as AES, TDES, RSA, Diffie-Hellman, elliptic curve.*

From (date):                      To (date):                      Total time:    Years                      Months

#### Examples of work or description of the Candidate's experience with *key management*:

*Describe the Candidate's knowledge of implementing key management, for example, key storage, access control, incident response in the event of compromise, and lifecycle management (rotation, destruction, revocation).*

From (date):                      To (date):                      Total time:    Years                      Months

### QPA Employee Skills, Experience and Education

Provide examples of work or a description of the Candidate's knowledge and experience with cryptography and key management with a minimum of three years of the following disciplines:

**Knowledge of industry standards for cryptographic techniques and key management, including but not limited to ISO 11568 and 13491, ANSI X9.24 and X9.97, and FIPS 140-2:**

*Describe specific standards with which the Candidate has knowledge and/or experience and how they were used to design solutions, test for compliance, etc.*

Total time: Years            Months

**Knowledge of Public Key Infrastructure (PKI) and the role and operations of a Certification Authority (CA) and Registration Authority (RA):**

*Describe the Candidate's experience with digital certificates. For example, obtaining, generating, and deploying digital certificates, methods to protect or store digital certificates, certificate revocation, etc.*

Total time: Years            Months

**Knowledge of Hardware Security Modules (HSMs) operations, policies, and procedures:**

*Describe the Candidate's experience with HSMs. For example, HSM configuration, deployment, use, and developing related policies and procedures.*

Total time: Years            Months

**Knowledge of POI key-injection systems and techniques including Key Loading Devices (KLDs) and key management methods, such as "Master/Session Key," "DUKPT":**

*Describe the Candidate's experience with key injection. For example, types of keys loaded, KLDs, key management methods, etc.*

Total time: Years            Months

**Knowledge of physical security techniques for high-security areas:**

*Describe the Candidate's experience with physically securing systems and rooms. For example, badge systems, entry logs, man-traps, physical keys, etc.*

Total time: Years            Months

**Examples of work and/or description of experience in network security** (for example, administration of firewalls, intrusion prevention systems, etc.):

From (date):	To (date):	Total time: Years	Months
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**Examples of work and/or description of experience in systems security:**

From (date):	To (date):	Total time: Years	Months
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**Examples of work and/or description of experience in auditing information systems and processes:**

From (date):	To (date):	Total time: Years	Months
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**Candidate Professional Certifications (check all that apply):**

<input type="checkbox"/> (ISC) <sup>2</sup> CISSP	Certification number:	Expiry date:
<input type="checkbox"/> ISACA CISM	Certification number:	Expiry date:
<input type="checkbox"/> ISACA CISA	Certification number:	Expiry date:
<input type="checkbox"/> SANS GIAC/GSNA	Certification number:	Expiry date:
<input type="checkbox"/> IRCA Auditor	Certification number:	Expiry date:
<input type="checkbox"/> IIA CIA	Certification number:	Expiry date:
<input type="checkbox"/> ISO 27001, Lead Auditor/Implementer, Internal Auditor	Certification number: Accredited certification body:	Date achieved:

**NOTE:** "In process" certifications, where the certification number has not yet been issued, do not meet the requirement.

**Signature**

By signing below, I hereby acknowledge and agree that:

- (a) The information provided above is true, accurate and complete;
- (b) I have read and understand the QPA Qualification Requirements and will comply with the terms thereof; and
- (c) I have read and understand the PCI SSC Code of Professional Responsibility, and will advocate, continuously adhere to and support the terms and provisions thereof.

Candidate:		Title:	
Candidate signature ↑		Date ↑	